



**CITY OF FAIRHOPE
CITY COUNCIL WORK SESSION AGENDA**

**Monday, July 14, 2025 - 4:30 PM
City Council Chamber**

Council Members

Kevin G. Boone
Jack Burrell
Jimmy Conyers
Corey Martin
Jay Robinson

1. Discussion - Procurement of 2026 T380 Sidewinder Garbage Truck Automated Side Loader from Sourcewell Contract with Truck Worx - George Ladd
2. Committee Updates
3. Department Head Updates

Next City Council Work Session, Monday, July 28, 2025, 4:30 p.m.

Fairhope Municipal Complex
City Council Chambers
161 North Section Street
Fairhope, AL 36532



CITY OF FAIRHOPE
AGENDA MEMORANDUM

Item ID: 2025-1639

FROM:	GEORGE LADD – Public Works Director
SUBJECT:	2026 T380 Sidewinder Garbage Truck
AGENDA DATE:	July 14, 2025

RECOMMENDED ACTION:

Discussion - Procurement of 2026 T380 Sidewinder Garbage Truck Automated Side Loader from Sourcewell Contract with Truck Worx.

BACKGROUND INFORMATION:

BUDGET IMPACT/FUNDING SOURCE:

GRANT:

LEGAL IMPACT:

FOLLOW UP IMPLEMENTATION:



TRUCKWORX

Robby Jaye/Grayson McCall
Truckworx – Mobile
8620 I-10 Service Road
Irvington, AL 36544
Office: 251.957.4000
Cell: 251.359.1154/334.368.2033
Email: graysonm@truckworx.com
www.TRUCKWORX.com

Attn: City of Fairhope

Please review the enclosed proposal.

2026 T380 Single Axle Kenworth Chassis with New Way Sidewinder Automated Side Loader – 24yd	
Engine Cummins	380 HP PX9 Liter Engine
Transmission	Allison
Front Axle Dana Spicer	20k
Rear Axle Dana Spicer	30k
Cab to Axle	Completed
Color	White
Tires	11R24.5
Wheels	Steel
Ratio	5.38

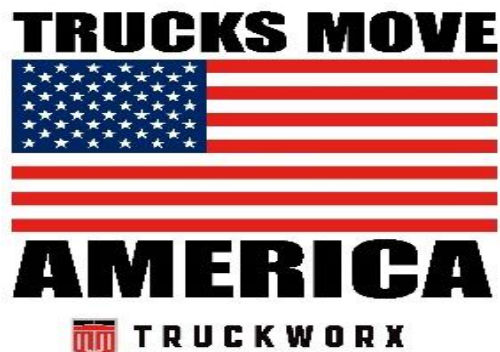
STANDARD PURCHASE PRICE:
\$337,511.00



New Way Body Lead Time: 190 days out from time of order

Thank you again for your consideration. Please feel free to contact us if you have any questions. We look forward to providing you with "The World's Best!"

Robby Jaye, Grayson McCall
Government Sales Team





CITY OF FAIRHOPE

PURCHASING DEPARTMENT

PURCHASING REQUEST FORM

Name: George Ladd

Date: 6/26/25

Department: Public Works (Sanitation)

Expenditure Threshold**	Distinctions	Quotes Required	Approval	Green Sheet	Resolution
Under \$5,000	No restrictions	Not Required	N/A	N/A	N/A
Utilities \$5,001-\$10,000	Operational NON -Budgeted	Three	Treasurer/Mayor	N/A	N/A
Greater than: Gen Govt - \$5,001 Utilities - \$10,001	Operational NON -Budgeted	Three	Council	Required	Required
Gen Govt - \$5,001-\$30,000 Utilities - \$10,001 - \$30,000	Operational Budgeted	Three	Treasurer	N/A	N/A
Over \$30,000	Operational Budget*	State Bid List or Buying Group	Treasurer/Mayor	N/A	N/A
Over \$30,000/\$100,000	Operational Budgeted	Bids	Council	Required	Required
Professional Service Over \$5,000	Budgeted or Non-Budgeted	Mayor Select	Council	Required	Required

*Budgeted items that meet or are under budget may be purchased with the Mayor and/or Treasurer's approval if they are on the State Bid list or from an approved buying group. Items that are over budget must go to Council for approval and will require a green sheet and resolution.

****Expenditure Threshold is a combined total of labor and materials, including materials provided by the City. If the total amount is within \$10,000 of the listed threshold, Purchasing/Treasurer may require a formal bid due to potential materials cost increases.**

QUOTES

Vendor Name	Vendor Quote
1. <u>Truck Worx</u>	\$ <u>337,511.00</u>
2. <u>Click or tap here to enter text.</u>	\$ _____
3. <u>Click or tap here to enter text.</u>	\$ _____

Check any applicable boxes: ☐ State Contract ☐ ALDOT ☒ Purchasing Group
☐ Sole Source (Attach Sole Source Justification)

ITEM OR SERVICE INFORMATION

1. What item or service do you need to purchase? 2026 T380 Single Axle Kenworth Chassis With a New Way sidewinder auto side loader 24yd body
2. What is the total cost of the item or service? \$337,511.00
3. How many do you need? one
4. Item or Service Is: ☐ New ☐ Used ☒ Replacement ☐ Annual Request
5. Vendor Name (Lowest Quote): **Truck Worx**
6. Vendor Number: Click or tap here to enter text.

If you do not have a Vendor Number, please go to the City of Fairhope page: www.FairhopeAL.gov, Departments, Purchasing, Vendor Registration, and complete the required information.

BUDGET INFORMATION

1. Is it budgeted? ☒ Yes ☐ No ☐ Emergency Request
2. If budgeted, what is the budgeted amount? \$500,000.00
3. Budget code: 005030-50470

Email completed form with quotes and other supporting documentation to