

STATE OF ALABAMA)(

COUNTY OF BALDWIN)(

The City Council, City of Fairhope, met in regular session at 6:00 p.m., Fairhope Municipal Complex Council Chamber, 161 North Section Street, Fairhope, Alabama 36532, on Monday, 25 August 2025.

Present were Council President Jack Burrell, Councilmembers: Corey Martin, Jimmy Conyers, Jay Robinson, and Kevin Boone, Mayor Sherry Sullivan, City Attorney Marcus E. McDowell, and City Clerk Lisa A. Hanks.

There being a quorum present, Council President Burrell called the meeting to order. The invocation was given by Reverend Michael Precht of Fairhope United Methodist Church and the Pledge of Allegiance was recited.

Council President Burrell stated at the recommendation of Staff Agenda Item No. 10 has been pulled for the Agenda.

Councilmember Robinson moved to approve minutes of the 11 August 2025, regular meeting; and minutes of the 11 August 2025, work session. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

Mayor Sullivan addressed the City Council regarding the following items:

- 1) Thanked Staff and City Council for Flying Creek Nature Preserve and its grand opening; especially Park Ranger and Urban Forester Justin Hammers.
- 2) Congratulated Fairhope High School for ranking No. 6 in the State.

Councilmember Robinson addressed the City Council regarding the 8 year old and 12 year old All Star Teams and their accomplishments.

Councilmember Robinson recognized the 8 year old Fairhope All Star Team along with their coaches. He said this Team won their District and State Tournaments; and almost won the Regionals. Mayor Sullivan thanked them and how they represented the City of Fairhope with good sportsmanship.

Councilmember Robinson ("Coach") recognized the 12 year old Fairhope All Star Team along with their coaches. He commented this Team over the past four years has won nearly one hundred games together. Councilmember Robinson said this Team won their District, State, and Regional Tournament. He said we just returned from the Southwest Regional Cal Ripken World Series where one game that was live-streamed had over 20,000 people watching; and he said it was awesome. Mayor Sullivan thanked the parents and the Team for what they do and have done for Fairhope.

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Councilmember Martin said it cannot get any better than that! He commented that the Flying Creek Nature Preserve was an extraordinary moment.

Councilmember Conyers said Saturday was a great event; and thanked all who were involved. He said that this will be a park to be enjoyed now and for years to come. Councilmember Conyers stated that a political campaign is not for the faint at heart and thanked everyone who is running for office. He asked everyone to come out and vote tomorrow from 7:00 a.m. to 7:00 p.m.

Councilmember Boone said he reiterated all that everyone has stated.

Council President Burrell commented that Flying Creek Nature Preserve grand opening was a big day. He said the Flying Creek Nature Preserve along with other properties that we were able to save, or purchase will be like the bay front parks preserved by the Fairhope Single Tax Corporation over one hundred years ago. These will be our greatest accomplishments for the City of Fairhope; and hopes the City will continue to do that long after we are gone.

Councilmember Martin said, “my five years on the City Council could not have done these things without the people behind the scenes. The people that work for this City are 100 percent outstanding; and he thanked all of them. He said thank you and I appreciate all of you.”

Councilmember Martin moved for final adoption of Ordinance No. 1835, an ordinance to amend Zoning Ordinance No. 1253 and to zone the property of Gold Kist Corner, LLC to B-2, General Business District, concurrent with annexation. The property is approximately 4.65 acres and is located on the southwest corner of State Highway 104 and State Highway 181. **PPIN #19982** with the recommendation that a twenty foot (20') landscape buffer shall be required along all property lines abutting residentially zoned property in compliance with Article V, Section B(2) of the Zoning Ordinance. (Introduced at the August 11, 2025 City Council Meeting.) Seconded by Councilmember Conyers, motion for final adoption passed by the following voice votes: AYE – Burrell, Martin, Conyers, Robinson, and Boone. NAY - None.

Councilmember Conyers moved for final adoption of Ordinance No. 1836, an ordinance to amend Zoning Ordinance No. 1253 and to zone the property of Advantage Holdings, LLC to B-2, General Business District, concurrent with annexation. The property is approximately 2.23 acres and is located at 21905 State Highway 181. **PPIN #66242** with the recommendation that a twenty foot (20') landscape buffer shall be required along all property lines abutting residentially zoned property in compliance with Article V, Section B(2) of the Zoning Ordinance. (Introduced at the August 11, 2025 City Council Meeting.)

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Council President Burrell commented he did not want to see the tower rebuilt if ever taken down. Seconded by Councilmember Martin, motion for final adoption passed by the following voice votes: AYE – Burrell, Martin, Conyers, Robinson, and Boone. NAY - None.

Councilmember Boone moved for final adoption of Ordinance No. 1837, an ordinance to amending Ordinance No. 1800 known as the Personnel Rules, Policies and Procedures; specifically, XII. Use of City Vehicles, Section D. Assignment of Vehicles (Item No. 1) Take-Home Vehicles regarding the Police Department. (Introduced at the August 11, 2025 City Council Meeting.) Seconded by Councilmember Conyers, motion for final adoption passed by the following voice votes: AYE – Burrell, Martin, Conyers, Robinson, and Boone. NAY - None.

Councilmember Conyers introduced in writing an ordinance to provide for Rules and Regulations for the Flying Creek Nature Preserve Park with reference to Chapter 5: Section 5-10 and Chapter 15. Article I: Section 15-6. Due to lack of a motion for immediate consideration, this ordinance will layover until the September 8, 2025 City Council meeting.

Councilmember Martin introduced in writing an ordinance repealing and replacing Ord. No. 419 - Camping in Parks. Due to lack of a motion for immediate consideration, this ordinance will layover until the September 8, 2025 City Council meeting City Council meeting.

Councilmember Conyers moved to grant the request of Verizon requesting permission for the proposed replacement of existing wooden small cell poles with metal poles at five various locations throughout the City of Fairhope as required per Ordinance No. 1679. Seconded by Councilmember Robinson, motion passed unanimously by voice vote.

Councilmember Boone introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 25-046) to CrowderGulf for Disaster Debris Removal and Disposal Services 2025. The cost of this contract will be determined if it is activated at the time of a disaster. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

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25 August 2025

RESOLUTION NO. 5535-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City of Fairhope did request, receive, and open bids for (Bid No. 25-046) Disaster Debris Removal and Disposal Services 2025 for the City of Fairhope Public Works Department.

[2] At the appointed time and place, the following bids were opened and tabulated as follows:

Please see attached Bid Tabulation for
(Bid No. 25-046)
Disaster Debris Removal and Disposal Services 2025

[3] After evaluating the bid proposals with the required bid specifications, Crowder Gulf is now awarded (Bid No. 25-046) Disaster Debris Removal and Disposal Services 2025 for the City of Fairhope Public Works Department. The cost of this contract will be determined if it is activated at the time of a disaster.

ADOPTED ON THIS 25TH DAY OF AUGUST, 2025



Jack Burrell, Council President

Attest:



Lisa A. Hanks, MMC
City Clerk

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25 August 2025

**Bid No. 25-046 RFP Disaster Debris Removal
and Disposal Services 2025**

Ceres Environmental Services, Inc.

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Past Performance	0-20	19	17	17	17	18
Criteria 2: Financial Capability	0-20	18	16	18	18	19
Criteria 3: Qualifications of the Contractor and Staff	0-15	15	13	13	13	14
Criteria 4: Price Structure and Reasonableness of Fees	0-20	18	18	15	17	16
Criteria 5: Corporate Offices	0-10	8	9	7	7	8
Criteria 6: Technical Approach	0-5	5	4	4	4	5
Criteria 7: Equipment Inventory	0-5	5	4	4	4	5
Criteria 8: Subcontractor Placement: Certified M/WBE Firms	0-5	4	4	2	4	4
Total Score:		92	85	80	84	89
Average Score:						86

CrowderGulf

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Past Performance	0-20	19	18	19	18	20
Criteria 2: Financial Capability	0-20	17	17	18	17	18
Criteria 3: Qualifications of the Contractor and Staff	0-15	15	14	14	14	13
Criteria 4: Price Structure and Reasonableness of Fees	0-20	17	17	15	18	16
Criteria 5: Corporate Offices	0-10	9	9	8	9	10
Criteria 6: Technical Approach	0-5	4	4	4	3	5
Criteria 7: Equipment Inventory	0-5	5	4	3	4	4
Criteria 8: Subcontractor Placement: Certified M/WBE Firms	0-5	5	4	4	4	5
Total Score:		91	87	85	87	91
Average Score:						88

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DRC Emergency Services, LLC

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Past Performance	0-20	16	16	16	16	18
Criteria 2: Financial Capability	0-20	15	16	18	17	16
Criteria 3: Qualifications of the Contractor and Staff	0-15	14	13	13	14	12
Criteria 4: Price Structure and Reasonableness of Fees	0-20	17	16	14	18	17
Criteria 5: Corporate Offices	0-10	10	8	8	8	8
Criteria 6: Technical Approach	0-5	4	4	4	3	5
Criteria 7: Equipment Inventory	0-5	5	4	3	4	4
Criteria 8: Subcontractor Placement: Certified M/WBE Firms	0-5	3	3	4	4	2
Total Score:		84	80	80	84	82
Average Score:						82

Dynamic Group, LLC

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Past Performance	0-20	12	14	15	15	15
Criteria 2: Financial Capability	0-20	15	14	18	15	16
Criteria 3: Qualifications of the Contractor and Staff	0-15	13	12	12	11	10
Criteria 4: Price Structure and Reasonableness of Fees	0-20	17	14	14	18	14
Criteria 5: Corporate Offices	0-10	5	7	7	6	7
Criteria 6: Technical Approach	0-5	4	3	3	3	3
Criteria 7: Equipment Inventory	0-5	3	3	2	3	1
Criteria 8: Subcontractor Placement: Certified M/WBE Firms	0-5	2	3	4	3	1
Total Score:		71	70	75	74	67
Average Score:						71

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TRF Enterprises, Inc.

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Past Performance	0-20	17	13	14	16	15
Criteria 2: Financial Capability	0-20	12	13	14	15	15
Criteria 3: Qualifications of the Contractor and Staff	0-15	14	11	12	12	10
Criteria 4: Price Structure and Reasonableness of Fees	0-20	16	13	18	18	14
Criteria 5: Corporate Offices	0-10	5	6	6	5	7
Criteria 6: Technical Approach	0-5	5	2	3	3	3
Criteria 7: Equipment Inventory	0-5	4	3	3	3	2
Criteria 8: Subcontractor Placement: Certified M/WBE Firms	0-5	3	3	3	3	2
Total Score:		76	64	73	75	68
Average Score:						71

Councilmember Martin introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 25-052) to Great Southern Recreation, LLC. for Artificial Turf at Community Park with a bid proposal not-to-exceed \$144,688.00. Authorize Treasurer to transfer FY25 budget from General Fund to Capital Projects Fund in the amount of \$26,688.00. Seconded by Councilmember Robinson, motion passed unanimously by voice vote.

25 August 2025

RESOLUTION NO. 5536-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City of Fairhope did request, receive, and open bids for Artificial Turf at Community Park (Bid Number 25-052) for the City of Fairhope Parks and Recreation Department.

[2] At the appointed time and place, the following bids were opened and tabulated as follows:

ForeverLawn Emerald Coast, LLC	\$203,650.00
Great Southern Recreation, LLC	\$144,688.00
Struthers Recreation, LLC	\$145,999.00
Thomas H. Davis, III Construction Co., Inc.	\$168,500.00

[3] After evaluating the bid proposals with the required bid specifications, Great Southern Recreation, LLC is now awarded Artificial Turf at Community Park for a bid proposal not-to-exceed of \$144,688.00.

[4] Authorize Treasurer to transfer FY25 budget from General Fund to Capital Projects Fund in the amount of \$26,688.00.

Adopted on this 25th day of August, 2025


Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

Councilmember Martin introduced in writing, and moved for the adoption of the following resolution, a resolution that the City of Fairhope approves the procurement of two (2) sets of cutting units for Reel Mowers that are on Sourcewell Contract #112624-DAC with Beard Equipment Co. for a cost not to exceed \$40,014.56. Authorize Treasurer to transfer funds in the amount of \$40,014.56 to Capital Purchases in FY25 Budget from Recreation expenses as follows - Equipment & Vehicle Repair (\$18,193.39), General Maintenance (\$15,821.17), Equipment Rental (\$6,000.00) to fund this procurement. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

25 August 2025

RESOLUTION NO. 5537-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City of Fairhope approves the procurement of two (2) sets of cutting units for Reel Mowers that are on Sourcewell Contract #112624-DAC with Beard Equipment Co. for a cost not to exceed \$40,014.56; and authorizes Treasurer to transfer funds in the amount of \$40,014.56 to Capital Purchases in FY25 Budget from Recreation expenses as follows – Equipment & Vehicle Repair (\$18,193.39), General Maintenance (\$15,821.17), Equipment Rental (\$6,000.00) to fund this procurement.

DULY ADOPTED ON THIS 25TH DAY OF AUGUST, 2025
Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

Councilmember Martin introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council accepts the ADEM Recycle Fund Grant in the amount of \$156,000.00 (ARF26-12-306) to purchase residential recycling carts and authorizes Mayor Sherry Sullivan to sign all necessary documents. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

RESOLUTION NO. 5538-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council accepts the ADEM Recycle Fund Grant in the amount of \$156,000.00 (ARF26-12-306) to purchase residential recycling carts and authorizes Mayor Sherry Sullivan to sign all necessary documents.

ADOPTED ON THIS 25TH DAY OF AUGUST, 2025
Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

25 August 2025

Councilmember Boone introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 25-051) to Hemphill Construction Co. for Highway 181 and Gayfer Road 16-Inch Water Transmission Main with a bid proposal not-to-exceed \$4,257,396.00. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

RESOLUTION NO. 5539-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City of Fairhope did request, receive, and open bids for (Bid No. 25-051) Highway 181 and Gayfer Road 16-Inch Water Transmission Main for the City of Fairhope Water/Wastewater Department.

[2] At the appointed time and place, the following bids were opened and tabulated as follows:

Contractor	Base Bid	Deductive Alternate A1	Total Amount of Base Bid Including A1
Centerline Contracting, Inc.	\$3,782,278.60	\$ 488,983.50	\$3,293,295.10
Hemphill Construction Co.	\$4,257,396.00	\$ 0.00	\$4,257,396.00
W. R. Mitchell, Contractor, Inc.	\$4,501,985.40	\$ 20,250.00	\$4,481,735.40
S J & L Inc.	\$4,403,260.40	\$ 122,985.00	\$4,280,275.40
TAKCO Construction	\$4,641,260.50	\$ 675.00	\$4,640,585.50
L&K Contracting Co., Inc.	\$4,650,839.00	\$ 40,500.00	\$4,610,339.00
Rast Construction, Inc.	\$5,028,600.50	\$ 74,250.00	\$4,954,350.50
Norris Bros Excavating, LLC	\$8,034,543.83	\$1,620,000.00	\$6,414,543.83

[3] After evaluating the bid proposals with the required bid specifications, Hemphill Construction Co. is now awarded (Bid No. 25-051) Highway 181 and Gayfer Road 16-Inch Water Transmission Main for the City of Fairhope Water/Wastewater Department with a bid proposal not-to-exceed \$4,257,396.00.

ADOPTED ON THIS 25TH DAY OF AUGUST, 2025


Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

25 August 2025

Councilmember Martin introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council approves the selection by Mayor Sherry Sullivan for Professional Consulting Services for (RFQ PS25-034) to provide Water/Wastewater Certification Training to Kevin Collier; and hereby authorize Mayor Sullivan to negotiate the not-to-exceed fee to be approved by Council. Seconded by Councilmember Robinson, motion passed unanimously by voice vote.

RESOLUTION NO. 5540-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City Council approves the selection by Mayor Sherry Sullivan for Professional Consulting Services for (RFQ PS25-034) to provide Water/Wastewater Certification Training to Kevin Collier; and hereby authorize Mayor Sullivan to negotiate the not-to-exceed fee to be approved by Council.

DULY ADOPTED THIS 25TH DAY OF AUGUST, 2025


Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

Councilmember Robinson introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 25-058) to Underground, Inc. for 8-Inch Water Main Repair Under Rock Creek with a bid proposal not-to-exceed \$584,664.50. Authorize Treasurer to transfer \$309,285.00 from Water System Improvement - Distribution (004010-59500 Line 100) and transfer \$275,379.50 from Wastewater System Improvement - Collections (004020-59500 Line 50) in FY25 Budget to fund this project. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

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25 August 2025

RESOLUTION NO. 5541-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City of Fairhope did request, receive, and open bids for (Bid No. 25-058) 8-Inch Watermain Repair Under Rock Creek for the City of Fairhope Water/Wastewater Department.

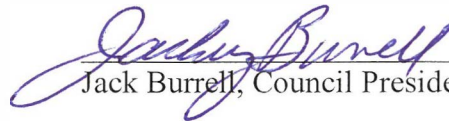
[2] At the appointed time and place, the following bids were opened and tabulated as follows:

Contractor	Base Bid	Alternate 1
Underground, Inc.	\$ 584,664.50	-\$11,000
Gator Boring & Trenching, Inc.	\$ 689,345.00	\$49,500
Equix Energy Services	\$ 734,064.00	\$30,000
Rast Construction, Inc.	\$ 942,320.00	\$20,000
B.W. Hobson Construction Co., Inc.	\$1,142,607.00	\$12,000

[3] After evaluating the bid proposals with the required bid specifications, Underground, Inc. is now awarded (Bid No. 25-058) for 8-Inch Watermain Repair Under Rock Creek for the City of Fairhope Water/Wastewater Department with a bid proposal not-to-exceed \$584,664.50.

[4] Authorize Treasurer to transfer \$309,285.00 from Water System Improvement - Distribution (004010-59500 Line 100) and transfer \$275,379.50 from Wastewater System Improvement - Collections (004020-59500 Line 50) in FY25 Budget to fund this project.

ADOPTED ON THIS 25TH DAY OF AUGUST, 2025


Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

25 August 2025

Councilmember Martin introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council hereby authorizes Mayor Sherry Sullivan to execute the Weather Camera Agreement between Alabama Weather Camera Network, LLC (“AWCN”), WxLogic, LLC (“Service Provider”), and the City of Fairhope (“Host”) to allow the installation of a weather camera at the Host’s Site for the benefit of public safety, education, weather observation, and broadcasting. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

RESOLUTION NO. 5542-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council hereby authorizes Mayor Sherry Sullivan to execute the Weather Camera Agreement between Alabama Weather Camera Network, LLC (“AWCN”), WxLogic, LLC (“Service Provider”), and the City of Fairhope (“Host”) to allow the installation of a weather camera at the Host’s Site for the benefit of public safety, education, weather observation, and broadcasting.

Adopted on this 25th day of August, 2025


Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

Councilmember Martin introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council hereby authorizes Mayor Sherry Sullivan to execute an extension of the Maynard, Cooper & Gale, P.C. Engagement Letter Agreement for the City of Fairhope from October 2025 to September 2026 with a retainer fee of Eight Thousand Dollars (\$8,000.00) per month; and a not-to-exceed amount of \$96,000.00. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

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25 August 2025

RESOLUTION NO. 5543-25

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City Council hereby authorizes Mayor Sherry Sullivan to execute an extension of the Maynard, Cooper & Gale, P.C. Engagement Letter Agreement for the City of Fairhope from October 2025 to September 2026 with a retainer fee of Eight Thousand Dollars (\$8,000.00) per month; and a not-to-exceed amount of \$96,000.00.

ADOPTED ON THIS 25TH DAY OF AUGUST, 2025


Jack Burrell, Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

The following individuals spoke during Public Participation for Non-Agenda Items:

- 1) Autumn Zellner, Gayfer Road Extension, addressed the City Council regarding the STARS Early Learning Academy here in Fairhope. The biggest reason that led her here is the teacher-to-child ratios. She said there is an infant care shortage, and it is expensive. Ms. Zellner said there are three solutions: Adaptive Reuse, Employer Tax Credits (Federal and State), and Grants & Loans. She said Fairhope should be a place where families can thrive. But without infant care, parents are forced to choose between a paycheck and safe care for their baby.
- 2) Tiffany Rizzuto addressed the City Council and read a letter from one of the parents Jennifer McLarty. (A copy of the letter is on file in the City Clerk's office)
- 3) Don DeGutz, 110 Blakney Road, addressed the City Council regarding Work Session Item No. 1: Historic Structures Demolition Review. He commented that a 60 Day Review Period is unnecessary. Mr. DeGutz said he bought a home, demolished it, and built what he wanted; and there could be a different way this ordinance could be written.

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Councilmember Martin moved to adjourn the meeting. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

There being no further business to come before the City Council, the meeting was duly adjourned at 6:56 p.m.



Jack Burrell, Council President



Lisa A. Hanks, MMC
City Clerk