

STATE OF ALABAMA)
 :
 COUNTY OF BALDWIN)(

The City Council, City of Fairhope, met in regular session at 6:00 p.m., Fairhope Municipal Complex Council Chamber, 161 North Section Street, Fairhope, Alabama 36532, on Monday, 29 June 2026.

Present were Council President Jimmy Conyers, Councilmembers: Jack Burrell, Joshua Gammon, and Andrea Booth, Mayor Sherry Sullivan, and City Clerk Lisa A. Hanks. Councilmember Jay Robinson and City Attorney Marcus E. McDowell were absent.

There being a quorum present, Council President Conyers called the meeting to order. The invocation was given by Reverend Jessica Walker, Deacon of Holy Spirit Episcopal Church in Gulf Shores and resident of Fairhope, and the Pledge of Allegiance was recited. Councilmember Gammon moved to approve minutes of the June 8, 2026, regular meeting; and minutes of the June 8, 2026, work session. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

Mayor Sullivan addressed the City Council reminded everyone regarding the Fourth of July Celebration with the Baldwin Pops and Fireworks on Saturday evening; and said the Museum of History would be open with displays. She said postcard celebrating our 250 Anniversary of America can be picked up. Mayor Sullivan commented about the audit and recognized City Treasurer Kim Creech and her Team for their hard work. She also recognized Grant Coordinator Nicole Love who handles almost all of our grants and making sure we are in compliance.

Mayor Sullivan recognized City Clerk Lisa Hanks who has worked for the City of Fairhope for 19 years; and received the Alabama Association of Municipal Clerks and Administrators' ("AAMCA") 2026 Municipal Clerk of the Year award. She was nominated by the AAMCA District VIII and presented the award last Thursday night. Mayor Sullivan said Ms. Hanks was most deserving and this is the second time she has received the award. She stated, "she is our go to, the Council caretaker, and my caretaker." Mayor Sullivan asked City Clerk Hanks to show the audience her Clerk of the Year plaque. Councilmember Booth told Ms. Hanks, on behalf of the City Council, they could not do their jobs without her and that they were proud of her. The City Council presented City Clerk Hanks with a congratulations card and flowers; and then posed for a picture.

Mayor Sullivan asked Mike Hunter to come forward to sing the song that he wrote "Voice of the People" which he will also sing in Montevallo on July 4, 2026. She said Fairhope poet and songwriter Mike Turner was named the 2025 Poet of the Year by the Alabama State Poetry Society (ASPS) in recognition of his extensive contributions to Alabama's poetry and literary community.

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He serves on the board of the Alabama Writers' Cooperative, and has been instrumental in organizing and promoting poetry events throughout Baldwin and Mobile Counties. His literary achievements are substantial, with more than 450 poems published in over 100 journals and anthologies across the U.S. and internationally. His poetry collection *Visions and Memories* was published in 2021, and his creative accolades include the 2023 Roger Williams Peace Prize and musical honors such as Male Gospel Entertainer of the Year by both the Alabama Music Association and the North American Country Music Associations International. His contributions to both poetry and music have helped elevate the Gulf Coast's cultural presence on a state and national level.

Councilmember Burrell congratulated Mike Hunter and said this was his second time attending. Councilmember Burrell said he was looking forward to celebrating our America's 250th Anniversary. He thanked the Mayor and everyone who helped with the abatement of the mosquitos because they were horrendous.

Councilmember Gammon said congratulations again to City Clerk Hanks. He thanked Mike Hunter and said good luck on that big stage. Councilmember Gammon commented with the 250th coming up, it would be a good time to take pause and take notice; and he is honored to be part of an experiment that our founders started 250 years ago. He said we have a great Community with strong leadership and representatives who work hard for people and great people in this City. Councilmember Gammon said he is proud of our Country, what we have done, and where we are headed. He said, "Happy Fourth of July" everyone.

Councilmember Booth said congratulation again to City Clerk Hanks. She commented that Ms. Hanks' leadership skills are a trickle down effect; and other people see this in the way she does her business. Ms. Hanks goes above and beyond for everyone; she mentors other Cities and other people; and she is heavily involved. Councilmember Booth stated that Ms. Hanks is a wonderful person. She told everyone "Happy Fourth of July."

Council President Conyers stated he echoed what everyone else has said; "Ms. Hanks we are so proud of you, and this is a tremendous accomplishment. Council President Conyers commented we already knew we had the best; and now the State knows. He said you deserve this honor and we are glad for you." As we celebrate the 250th Anniversary of Independence Day, we are really just a very small experiment. Council President Conyers said our freedom has given way to "American Exceptionalism" and our Country should be proud. He said watching the World Cup visitors the last few weeks; and they are seeing that Americans are not like what they have been hearing; and seeing friendly people from all over. He said they are mesmerized with Buc-ees, Waffle House, and Walmart. Council President Conyers said we live in a fantastic Country and in a fantastic Community with great people; and this is a special place to live.

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A Public Hearing was held as advertised on a proposed ordinance to amend Zoning Ordinance No. 1253. Councilmember Burrell introduced in writing an ordinance to rezone property of Old South Properties, LLC from R-4, Low Density Multi-Family Residential District to R-1, Low Density Single-Family Residential District. The property is located at 8501 Morphy Avenue and is 2.98± acres. PPIN #14970. The Planning Commission gave a favorable recommendation of this ordinance. Council President Conyers read the proposed ordinance.

Planning Director Hunter Simmons briefly explained the proposed ordinance; and answered any questions if needed.

Council President Conyers opened the Public Hearing at 6:20 p.m. No one present opposed the proposed ordinance, the Public Hearing closed at 6:20 p.m.

Due to lack of a motion for immediate consideration, this ordinance will layover until the July 13, 2027 City Council meeting.

Council President Conyers read Agenda Item No. 6: Final Adoption of an Ordinance to approve an application from Mary Lee Matzenger for a Franchise Agreement for Teaching Tennis Lessons at the Mike Ford Tennis Center. (Introduced at the June 8, 2026 City Council Meeting). Councilmember Burrell said he has some hesitation on this with people using City facilities. He said this is a slippery slope. Councilmember Gammon said it is unfair to others not to approve. Mayor Sullivan said there is not a recommendation from the Recreation Board; and we need to revisit the Franchise Agreement. Revenue Manager Jennifer Olmstead addressed the City Council and read an e-mail from Mary Lee Matzenger.

After further discussion, Councilmember Burrell moved to deny an Ordinance to approve an application from Mary Lee Matzenger for a Franchise Agreement for Teaching Tennis Lessons at the Mike Ford Tennis Center. Seconded by Councilmember Booth, motion to deny passed by the following voice votes: AYE – Burrell, Conyers, and Booth. NAY – None. ABSTAIN - Gammon.

Councilmember Burrell moved for final adoption of Ordinance No. 1867, an ordinance to amend Ordinance No. 953 and Ordinance No. 1658; and Repealing and Replacing Ordinance No. 1745; and Amending Chapter 21, Article III, Water, Replacing Section 21-32 Connection Fees and Expenses, Fairhope Code of Ordinances. (Introduced at the June 8, 2026 City Council Meeting) Seconded by Councilmember Gammon, motion for final adoption passed by the following voice votes: AYE – Burrell, Gammon, Conyers, and Booth. NAY - None. Councilmember Burrell commented these were studied by professionals with their recommendations. Councilmember Gammon said these fees will not be in effect until August 1, 2026.

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Councilmember Burrell moved for final adoption of Ordinance No. 1868, an ordinance to amend Ordinance No. 953 and Ordinance No. 1657; and Repealing and Replacing Ordinance No. 1746; and Amending Chapter 21, Article IV, Sewer, Replacing Section 21-52 Connection Requirements and Connection Fees, Fairhope Code of Ordinances. (Introduced at the June 8, 2026 City Council Meeting) Seconded by Councilmember Gammon, motion for final adoption passed by the following voice votes: AYE – Burrell, Gammon, Conyers, and Booth. NAY - None.

Councilmember Burrell introduced in writing an ordinance rescinding Resolutions No. 4950-23 and No. 4986-24, and Establish the Service Territory for New Connections to the City of Fairhope's Sanitary Sewer Wastewater System. Due to lack of a motion for immediate consideration, this ordinance will layover until the July 13, 2026 City Council meeting.

Councilmember Gammon introduced in writing Ordinance No. 1866, an Ordinance of the City of Fairhope, Alabama to protect the health, safety, and general welfare of the people, to extend the temporary suspension of consideration of certain residential Multiple Occupancy Project and Subdivision applications in the City of Fairhope and for other purposes.

In order to take immediate action, Councilmember Burrell moved for immediate consideration. Seconded by Councilmember Gammon, motion for immediate consideration passed unanimously by the following voice votes: AYE – Burrell, Gammon, Conyers, and Booth. NAY - None. Councilmember Burrell then moved for final adoption of Ordinance No. 1866. Seconded by Councilmember Gammon, motion for final adoption passed by the following voice votes: AYE – Burrell, Gammon, Conyers, and Booth. NAY – None.

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution that the City of Fairhope has voted to approve the procurement of Indusco Environmental Adsorber System for the Publix State Highway 181 Lift Station from Morrow Water Technologies, Inc. as sole source distributor; and authorizes procurement based on the option allowed by the Code of Alabama 1975, Section 41-16-51(13). The cost will not-to-exceed \$33,800.00 plus shipping and handling. Seconded by Councilmember Gammon, motion passed unanimously by voice vote.

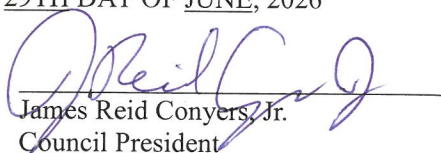
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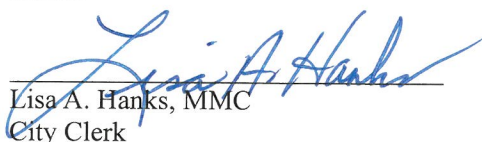
29 June 2026

RESOLUTION NO. 5846-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City of Fairhope has voted to approve the procurement of Indusco Environmental Adsorber System for the Publix State Highway 181 Lift Station from Morrow Water Technologies, Inc. as sole source distributor; and authorizes procurement based on the option allowed by the Code of Alabama 1975, Section 41-16-51(13). The cost will not-to-exceed \$33,800.00 plus shipping and handling.

DULY ADOPTED ON THIS 29TH DAY OF JUNE, 2026
James Reid Conyers, Jr.
Council President

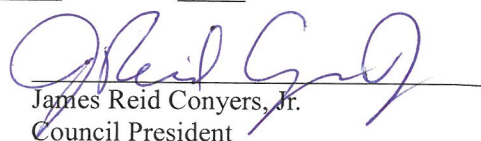
Attest:


Lisa A. Hanks, MMC
City Clerk

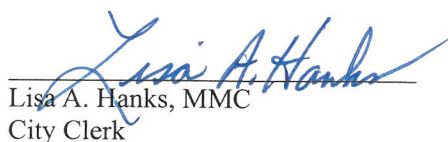
Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council approves the selection by Mayor Sherry Sullivan for Professional Engineering Services for (RFQ PS26-028) for the Supplemental Air Installation for the Wastewater Treatment Plan to Krebs Engineering; and hereby authorize Mayor Sullivan to negotiate the not-to-exceed fee to be approved by Council. Seconded by Councilmember Gammon, motion passed unanimously by voice vote.

RESOLUTION NO. 5847-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council approves the selection by Mayor Sherry Sullivan for Professional Engineering Services for (RFQ PS26-028) for Supplemental Air Installation for the Wastewater Treatment Plan to Krebs Engineering; and hereby authorize Mayor Sullivan to negotiate the not-to-exceed fee to be approved by Council.

DULY ADOPTED THIS 29TH DAY OF JUNE 2026
James Reid Conyers, Jr.
Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

29 June 2026

Councilmember Gammon introduced in writing, and moved for the adoption of the following resolution, a resolution that the City of Fairhope approves the award of the Request for Quotes for Labor and Materials for the new steel structure over the R.A.S. pump station to Roof Doctors for a not-to-exceed project cost of \$49,184.00. This Public Works project will be less than \$100,000.00, and therefore does not need to be formally bid out. Seconded by Councilmember Booth, motion passed unanimously by voice vote.

RESOLUTION NO. 5848-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City of Fairhope approves the award of the Request for Quotes for Labor and Materials for the new steel structure over the R.A.S. pump station to Roof Doctors for a not-to-exceed project cost of \$49,184.00. This Public Works project will be less than \$100,000.00, and therefore does not need to be formally bid out.

DULY ADOPTED ON THIS 29TH DAY OF JUNE, 2026


James Reid Conyers, Jr.
Council President

Attest:

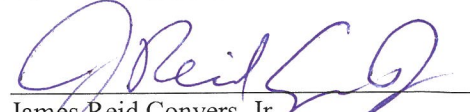

Lisa A. Hanks, MMC
City Clerk

Councilmember Gammon introduced in writing, and moved for the adoption of the following resolution, a resolution that Mayor Sherry Sullivan is hereby authorized to execute a Contract with JADE Consulting, LLC for Professional Engineering Services for the Pecan Watershed Drainage Improvements - Phase 2 (RFQ PS26-027) with a not-to-exceed amount of \$77,650.00. Seconded by Councilmember Booth, motion passed unanimously by voice vote.

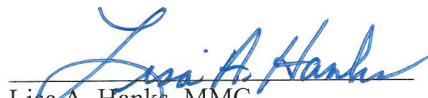
29 June 2026

RESOLUTION NO. 5849-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That Mayor Sherry Sullivan is hereby authorized to execute a Contract with JADE Consulting, LLC for Professional Engineering Services for the Pecan Watershed Drainage Improvements – Phase 2 (RFQ PS26-027) with a not-to-exceed amount of \$77,650.00.

DULY ADOPTED THIS 29TH DAY OF JUNE, 2026
James Reid Conyers, Jr.
Council President

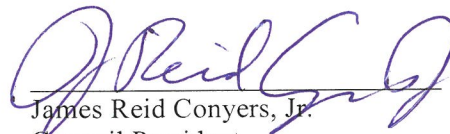
Attest:


Lisa A. Hanks, MMC
City Clerk

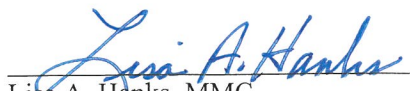
Councilmember Booth introduced in writing, and moved for the adoption of the following resolution, a resolution that the City of Fairhope approves Amendment No. 3 to the Contract Agreement with Watershed for (RFQ PS24-008) Professional Architectural and Engineering Services for Nature Center Building Rehabilitation for a not-to-exceed amount of \$10,850.00, increasing the original contract total to \$68,240.00; and hereby authorize Mayor Sherry Sullivan to execute the contract amendment. Seconded by Councilmember Gammon, motion passed unanimously by voice vote.

RESOLUTION NO. 5850-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City of Fairhope approves Amendment No. 3 to the Contract Agreement with Watershed for (RFQ PS24-008) Professional Architectural and Engineering Services for Nature Center Building Rehabilitation for a not-to-exceed amount of \$10,850.00, increasing the original contract total to \$68,240.00; and hereby authorize Mayor Sherry Sullivan to execute the contract amendment.

ADOPTED ON THIS 29TH DAY OF JUNE, 2026
James Reid Conyers, Jr.
Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

29 June 2026

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution that Mayor Sherry Sullivan is hereby authorized to execute Change Order No. 1 for (Bid No. 26-001-2023-PWI-018) Magnolia Beach Restoration and Stabilization Project for the City of Fairhope with a cost of \$43,652.00; and to award Change Order No. 1 to American Asphalt, Inc. The new contract total will be \$538,364.00; and that the City Council approves Amendment No. 2 to the GOMESA Grant Agreement for Grant G-CFMB/23/CF, Exhibit A shall be deleted and replaced with an Amended and Related Exhibit A, increasing the Construction Costs to \$543,652.00 and the Total GOMESA Funding Not to Exceed \$663,652.00. Seconded by Councilmember Booth, motion passed unanimously by voice vote.

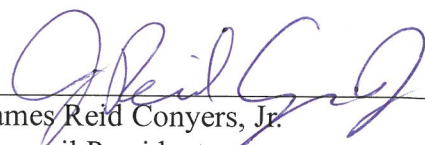
RESOLUTION NO. 5851-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

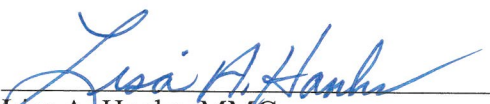
[1] That Mayor Sherry Sullivan is hereby authorized to execute Change Order No. 1 for (Bid No. 26-001-2023-PWI-018) Magnolia Beach Restoration and Stabilization Project for the City of Fairhope with a cost of \$43,652.00; and to award Change Order No. 1 to American Asphalt, Inc. The new contract total will be \$538,364.00.

[2] That the City Council approves Amendment No. 2 to the GOMESA Grant Agreement for Grant G-CFMB/23/CF, Exhibit A shall be deleted and replaced with an Amended and Related Exhibit A, increasing the Construction Costs to \$543,652.00 and the Total GOMESA Funding Not to Exceed \$663,652.00.

DULY ADOPTED ON THIS 29TH DAY OF JUNE, 2026


James Reid Conyers, Jr.
Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

29 June 2026

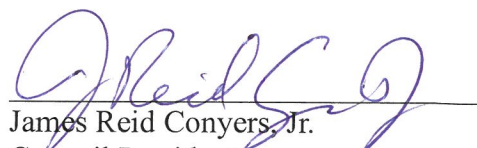
Councilmember Booth introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council approves the selection by the Evaluation Team for Professional Services for (RFQ PS26-024) for the Joint Use Attachment Survey and GIS Entry for the City Electric Department to Gridco, Inc.; and hereby authorizes Mayor Sherry Sullivan to negotiate the not-to-exceed fee to be approved by Council. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

RESOLUTION NO. 5852-26

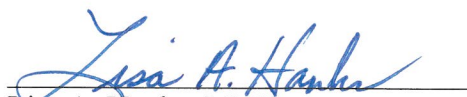
BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City Council approves the selection by the Evaluation Team for Professional Services for (RFQ PS26-024) for the Joint Use Attachment Survey and GIS Entry for the City Electric Department to Gridco, Inc.; and hereby authorizes Mayor Sherry Sullivan to negotiate the not-to-exceed fee to be approved by Council.

DULY ADOPTED THIS 29TH DAY OF JUNE, 2026


James Reid Conyers, Jr.
Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

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29 June 2026

Councilmember Gammon introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 26-032) to Persons Services Corp. for Disaster Relief Services - Tent City 2026. The cost of this contract will be determined if it is activated at the time of a disaster. Seconded by Councilmember Booth, motion passed unanimously by voice vote.

RESOLUTION NO. 5853-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 26-032) Disaster Relief Services – Tent City 2026 for the Electric and Treasury Departments at 555 South Section Street, City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

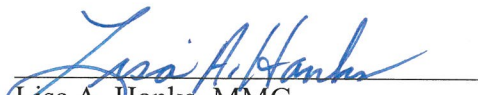
Please see attached Bid Tabulation for
Disaster Relief Services – Tent City 2026

[3] After evaluating the bids with required specifications, Persons Services Corp. is now awarded (Bid No. 26-032) for Disaster Relief Services – Tent City 2026; the cost of this contract will be determined if it is activated at the time of a disaster.

DULY ADOPTED THIS 29TH DAY OF JUNE, 2026


James Reid Conyers, Jr.
Council President

Attest:


Lisa A. Hanks, MMC
City Clerk

29 June 2026

CITY OF FAIRHOPE EVALUATION
Bid 26-032
NAME: Request for Proposal
Disaster Relief Services - Tent City
Opened: May 5, 2026 at 2:00 P.M.

DRC Emergency Services, LLC.

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Qualifications of the Firm	0-20	17	18	17	18	17
Criteria 2: Qualifications of the Staff	0-20	18	18	18	18	18
Criteria 3: Technical Approach	0-20	16	18	15	15	19
Criteria 4: Cost Proposal	0-15	13	12	10	12	13
Criteria 5: Equipment Inventory (Capability)	0-20	16	12	16	17	17
Criteria 6: Subcontractor Placement: Certified M/WBE Firms	0-5	3	3	3	4	4
Total Score:		83	81	79	84	88
Average Score:						83

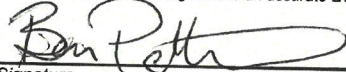
EDS HOLDCO LLC.

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Qualifications of the Firm	0-20	16	18	15	17	16
Criteria 2: Qualifications of the Staff	0-20	10	18	15	10	15
Criteria 3: Technical Approach	0-20	17	18	15	18	16
Criteria 4: Cost Proposal	0-15	10	10	11	5	12
Criteria 5: Equipment Inventory (Capability)	0-20	18	18	15	18	15
Criteria 6: Subcontractor Placement: Certified M/WBE Firms	0-5	4	5	3	4	3
Total Score:		75	87	74	72	77
Average Score:						77

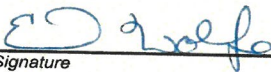
29 June 2026

Persons Services Corp.

	Points Range	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5
Criteria 1: Qualifications of the Firm	0-20	17	18	19	16	18
Criteria 2: Qualifications of the Staff	0-20	17	18	19	18	18
Criteria 3: Technical Approach	0-20	18	18	17	17	18
Criteria 4: Cost Proposal	0-15	15	15	13	2	14
Criteria 5: Equipment Inventory (Capability)	0-20	16	18	18	17	18
Criteria 6: Subcontractor Placement: Certified M/WBE Firms	0-5	5	5	4	5	4
Total Score:		88	92	90	75	90
Average Score:						87

Recommendation:*To the best of my knowledge this is an accurate Evaluation Tabulation*


Signature

Ben Patterson, Electric Superintendent


Signature

Erin Wolfe, Procurement & Contracts Manager

Council President Conyers stated there was a need to add on an agenda item after Agenda Item Number 18: a resolution to award (Bid No. 26-039-2026-COM-003) to Tindle Construction, LLC for James P. Nix Center Promenade and Improvement Project with a bid proposal not-to-exceed \$170,417.30.

Councilmember Booth moved to add on the above-mentioned item not on the printed agenda. Seconded by Councilmember Gammon, motion passed unanimously by voice vote.

29 June 2026

Councilmember Gammon introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 26-039-2026-COM-003) to Tindle Construction, LLC for James P. Nix Center Promenade and Improvement Project with a bid proposal not-to-exceed \$170,417.30. Seconded by Councilmember Booth, motion passed unanimously by voice vote.

RESOLUTION NO. 5854-26

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:

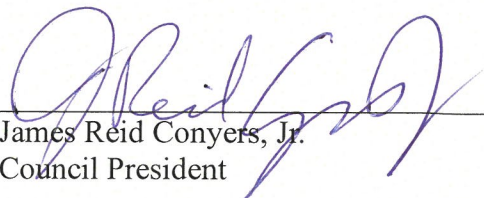
[1] That the City of Fairhope did request, receive, and open bids for Bid No. 26-039-2026-COM-003 James P. Nix Center Promenade and Improvement Project for the Community Affairs Department.

[2] At the appointed time and place, the following bids were opened and tabulated as follows:

<u>Bidder</u>	<u>Base Bid Total Amount</u>
Tindle Construction, LLC	\$170,417.30
Fairhope Building Company, LLC	\$193,910.70
Gulf Construction Company, LLC	\$212,503.39
MD Thomas Construction, LLC	\$236,596.40

[3] After evaluating the bid proposals with the required bid specifications, Tindle Construction, LLC is now awarded Bid No. 26-039-2026-COM-003 James P. Nix Center Promenade and Improvement Project for the Community Affairs Department with a bid proposal not-to-exceed \$170,417.30.

ADOPTED ON THIS 29TH DAY OF JUNE, 2026


James Reid Conyers, Jr.
Council President

Attest:

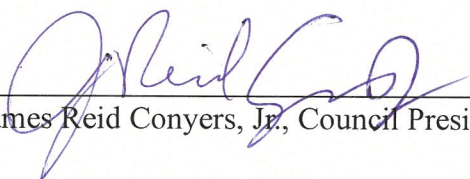

Lisa A. Hanks, MMC
City Clerk

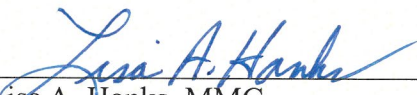
29 June 2026

Councilmember Burrell moved to appoint Andrew Belcher to the Board of Adjustment and Appeals to fill the vacancy of Bryan Flowers which will expire on October 21, 2026. The motion was seconded by Councilmember Booth. Councilmember Gammon said he would like to see applicants prior to appointing. Mayor Sullivan said that was not our normal procedure but would be happy to do that. Councilmember Burrell stated that a variance must be a hardship and cannot just be given. After further discussion, motion passed unanimously by voice vote.

Councilmember Gammon moved to adjourn the meeting. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

There being no further business to come before the City Council, the meeting was duly adjourned at 6:53 p.m.



James Reid Conyers, Jr., Council President

Lisa A. Hanks, MMC
City Clerk