

STATE OF ALABAMA                    )(

COUNTY OF BALDWIN                )(

The City Council, City of Fairhope, met in regular session at 6:00 p.m., Fairhope Municipal Complex Council Chamber, 161 North Section Street, Fairhope, Alabama 36532, on Wednesday, 21 March 2024.

Present were Council President Corey Martin, Councilmembers: Jack Burrell, Jimmy Conyers, and Kevin Boone; and City Attorney Marcus E. McDowell and Assistant City Clerk Jenny Opal Wilson. Mayor Sherry Sullivan and City Clerk Lisa A. Hanks were absent.

There being a quorum present, Council President Martin called the meeting to order. The invocation was given by Pastor Megan Palmer of Celebration Church and the Pledge of Allegiance was recited. Councilmember Conyers moved to approve minutes of the 6 March 2024, Regular Meeting; and minutes of the 6 March 2024, Work Session. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

Council President Martin announced Items 6 and 16 would be pulled from the Council Agenda tonight.

Council President Martin stated there was a need to add on an Agenda item as Item 24: That City Council approves the selection of Krebs Engineering by the Mayor for Professional Engineering Services for Project 2024-PWI020 Water Main Repair/Replacement at US Hwy 98 Crossing at Fly Creek, allow the Mayor to negotiate the not-to-exceed fee, to immediately execute the exigent Contract with Krebs Engineering, and to present the negotiated contract for Council Approval, after the fact at the next scheduled Council Business Meeting.

Councilmember Conyers moved to amend Agenda and add Item 24. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

Council President Martin stated Mayor Sherry Sullivan is traveling and will not be here tonight for meeting. There will be no report from the Mayor.

No public participation on Agenda Items 5 - 24.

Councilmember Burrell had no report.

Councilmember Conyers thanked the City Staff and Volunteers for their help with the Arts and Crafts Festival this year. Councilmember Conyers, additionally, asked for reconsideration of the placement of the Fitness Court from the location at the Bay to the Mike Ford Tennis Center. He acknowledged an online petition in

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circulation. He suggested that citizens contact the Council by phone, email, or attend meetings. You should never pay to sign a petition. Council is open for consideration. Council President Martin, thanked, Councilmember Conyers, and stated citizens should never pay for petitions, please contact your Council.

Councilmember Boone had no report.

Council President Martin recognized World Down Syndrome Day that is celebrated on March 21<sup>st</sup> with a Proclamation from the Office of the Mayor. *Rock Your Socks* in celebration of people with Down Syndrome and the joy of diversity. Council President Martin and Councilmember Boone displayed their socks.

Councilmember Conyers moved for final adoption of Ordinance No. 1692; an ordinance amending Ordinance 1692; and repealing Ordinances No. 1479, No. 1587, and No. 1595; The Rules of Procedure in all instances for the Meetings of the City Council: Section II and Section III; specifically, the City Council Meetings. (Introduced, City Council Meeting, March 6, 2024). Seconded, Councilmember Conyers, motion for final adoption passed by the voice votes: AYE – Burrell, Martin, Conyers, and Boone. NAY – None.

Councilmember Boone introduced in writing an ordinance for annexation, City of Fairhope property, multiple contiguous parcels in Fairhope, Alabama: Nature Park parcel, Flying Creek Nature Reserve House parcel, and others. PPINS: 210294, 11744, 007497, 222828, and 031457. Due to lack of a motion for immediate consideration, this ordinance will layover until the April 8, 2024 City Council meeting.

Councilmember Conyers introduced in writing an ordinance for annexation, City of Fairhope, and Fairhope Single Tax Corporation contiguous property – 103350 County Road 48, Fairhope, Alabama. PPINS: 211345, 248115, 248116, 257617, and 77864. Due to lack of motion for immediate consideration, this ordinance will layover until the April 8, 2024 City Council meeting.

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution that the Public Improvements indicated herein for Old Battles Village, Phase 6, are hereby accepted for Public Maintenance subject to the Bond posted; and authorizes Mayor Sherry Sullivan to execute the Maintenance and Guaranty Agreement between the City of Fairhope and 68V OBV 2020, LLC. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

\*

\*

21 March 2024

**RESOLUTION NO. 5014-24**

**WHEREAS**, the Owners of Old Battles Village Phase 6 desire to have all public streets and public right-of-ways dedicated on the plat filed for record in the Probate Records of Baldwin County, Alabama, on Slide 2936-C, and all Fairhope public utilities located in public right-

of-ways accepted for maintenance by the City of Fairhope, Alabama, and;

**WHEREAS**, the City of Fairhope, Alabama, has received notice from the engineers of the project that the design and capacity of the public improvements have been designed in conformance with City requirements, and;

**WHEREAS**, the Public Works Director has indicated that the improvements meet City requirements, and;

**WHEREAS**, the City of Fairhope, Alabama, has received from the owners of Old Battles Village Phase 6, maintenance bonds for the public improvements constructed for a period of 2 years, and;

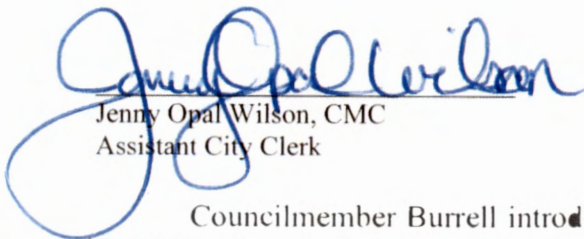
**NOW, THEREFORE BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF FAIRHOPE, ALABAMA** that the public improvements indicated herein for Old Battles Village Phase 6 are hereby accepted for public maintenance subject to the bond posted; and authorizes Mayor Sherry Sullivan to execute the Maintenance and Guaranty Agreement between the City of Fairhope and 68V OBV 2020, LLC (the "Subdivider").

**BE IT FURTHER RESOLVED** this resolution of acceptance shall not obligate the City of Fairhope to maintain any utility or drainage facilities outside the limits of the right-of-way of the public streets, or any irrigation systems installed within the right-of-way of public streets, whether or not such may be located within dedicated easements in any of these developments.

Adopted this 21st day of March 2024

\_\_\_\_\_  
Corey Martin, Council President

Attest:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council hereby authorizes and directs Mayor Sherry Sullivan to execute and deliver on behalf of the City, a term sheet with the lender respecting the Warrant, in substantially the form attached as Exhibit A to this resolution. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

21 March 2024

**RESOLUTION NO. 5015-24**

**BE IT RESOLVED** by the City Council (the "Council") of the City of Fairhope, Alabama (the "City"), as follows:

**Section 1. Findings.** The Council has ascertained and does hereby find and declare as follows:

- (a) pursuant to a long-term capital improvement plan, the City is preparing to acquire, construct, equip and install various water and sewer system capital improvements (the "2024 Water and Sewer System Improvements");
- (b) the City will finance a portion, presently not expected to exceed \$25,000,000, of the costs of the 2024 Water and Sewer System Improvements, and the City issued a Request for Lending Proposals on or about February 9, 2024 (the "Financing RFP"), to assess options for the financing;
- (c) the City received eleven (11) responses to the Financing RFP on or before the March 4, 2024, deadline specified in the Financing RFP;
- (d) upon review of the several responses, the City, in consultation with its municipal advisor, has determined the lending proposal from Webster Bank (the "Lender") offers the terms most favorable to the City;
- (e) the City expects to issue its General Obligation Water and Sewer Warrant, Series 2024 (the "Warrant"), to the Lender in evidence of the loan proposed to be made by the Lender; and
- (f) prior to the City's preparation, negotiation, and adoption of an ordinance (the "Authorizing Ordinance") authorizing issuance of the Warrant, it will be necessary for the City to execute a term sheet with the Lender to evidence the intent of the City to issue the Warrant to the Lender.

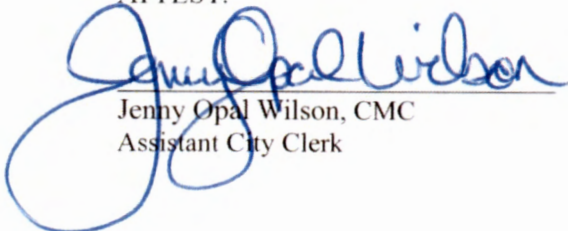
**Section 2. Execution of Term Sheet Authorized.** The Council hereby authorizes and directs the Mayor to execute and deliver, on behalf of the City, a term sheet with the Lender respecting the Warrant, in substantially the form attached as Exhibit A to this resolution.

**Section 3. Further Actions Authorized.** The Mayor, City Clerk and City Treasurer are each hereby authorized and directed to execute such agreements or documents and to take such other actions as may be necessary or desirable to effect the provisions of this resolution.

ADOPTED this 21st day of March, 2024

Corey Martin, City Council President

ATTEST:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk

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(Exhibit A)



Joe Amadi  
Managing Director  
Webster Bank  
Address: 100  
Boulevard  
Email: [jamadi@websterbank.com](mailto:jamadi@websterbank.com)  
Website: [www.websterbank.com](http://www.websterbank.com)

TERM SHEET

|                     |                                                                                                                                                                                                                                                                                                                                                        |
|---------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| TYPE OF FINANCING:  | A tax-exempt, non-bank qualified General Obligation Water and Sewer Warrant, Series 2024, which will be treated as a loan by the Lender (the "Loan"). The Note shall be delivered as a single, fully registered note in the denomination of the principal amount of the note, payable in principal installments, registered in the name of the Lender. |
| ISSUER/BORROWER:    | City of Fairhope, Alabama                                                                                                                                                                                                                                                                                                                              |
| LENDER:             | Webster Bank, National Association or an affiliated entity                                                                                                                                                                                                                                                                                             |
| AMOUNT FINANCED     | \$25,000,000 fully funded at closing                                                                                                                                                                                                                                                                                                                   |
| PURPOSE/USE:        | Finance the costs of various capital improvements to the City's water works plant and distribution system and sanitary sewer system (together the "System")                                                                                                                                                                                            |
| TERM                | Approximately 2.05 years with final maturity on 5/1/2026                                                                                                                                                                                                                                                                                               |
| AMORTIZATION:       | No principal amortization; bullet payment at maturity                                                                                                                                                                                                                                                                                                  |
| PAYMENT STRUCTURE:  | Interest on the Loan will accrue from the date of Closing and will be payable monthly commencing May 1, 2024 and will be calculated on the basis of a 360 day year consisting of twelve 30 day months.                                                                                                                                                 |
| CLOSING DATE:       | Expected on April 11, 2024, but no later than April 18, 2024                                                                                                                                                                                                                                                                                           |
| INTEREST RATE:      | A non-bank qualified tax-exempt interest rate of 4.10%                                                                                                                                                                                                                                                                                                 |
| INTEREST RATE LOCK: | The interest rate quoted above is valid through April 18, 2024                                                                                                                                                                                                                                                                                         |
| SECURITY            | General obligation of the City secured by a pledge of the full faith and credit of the City                                                                                                                                                                                                                                                            |
| PREPAYMENT:         | Beginning on December 1, 2025, the Borrower shall have the right to pre-pay the Loan in whole or in part on any business day by paying the Principal Balance plus any outstanding interest due, provided the Borrower gives Lender at least thirty (30) days                                                                                           |

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(Exhibit A)

prior written notice of its intent to do so. Partial prepayments i) may occur no more than once per calendar year, and ii) must have a minimum principal payment of \$1,000,000. The Redemption Price, as a percentage of the then outstanding loan balance, shall be equal to 100%.

**FEES OF LENDER.**

None.

**DOCUMENTATION.**

Borrower shall provide the documentation, including a validity and tax-exempt opinion for the Bond, subject to review & approval by Lender. The Lender will use Gilmore & Bell as counsel to review the documents. The Borrower will be required to send the Lender financial statements on an annual basis by agreed upon dates.

**ASSIGNMENT.**

Webster Bank (the "Purchaser/Lender") is purchasing the bonds as a vehicle for making a commercial loan for its own account with the present intent to hold the bonds to maturity or earlier prepayment, and without any present intent to distribute or sell any interest therein or portion provided, however, the Purchaser/Lender reserves the right – without the consent of (but with notice to) the Borrower – to assign, transfer or convey the bonds or any interest therein or portion thereof, but no such assignment, transfer or conveyance shall be effective as against the Borrower, unless and until the Purchaser/Lender has delivered to the Borrower written notice thereof that discloses the name and address of the assignee and such assignment, transfer or conveyance shall be made only to (i) an affiliate of the registered owner of the bonds or (ii) banks, insurance companies or other financial institutions or their affiliates. Nothing in the bonds shall limit the right of the Purchaser/Lender or its assignees to sell or assign participation interests in the bonds to one or more entities listed in (i) or (ii). Webster Bank will sign an Investment Letter upon award which states, among other usual and customary matters, that it intends to hold the obligation until maturity or early redemption as described above and has performed its own due diligence, evaluation, and investment decision without reliance upon others.

**IRS CIRCULAR 230 DISCLOSURE:**

Lender and its affiliates do not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not written or intended to be used, and cannot be used, in connection with the promotion, marketing, or recommendation by anyone unaffiliated with Lender of any of the matters addressed herein or for the purpose of avoiding U.S. tax-related penalties.

**ADVISORY DISCLOSURE:**

Webster Bank is not a registered municipal advisor as defined under the Dodd-Frank Wall Street Reform and Consumer Protection Act and its related rules and regulations. In providing

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(Exhibit A)

this Term Sheet, Webster Bank is not providing any advice, advisory services, or recommendations with respect to the structure, timing, terms, or similar matters concerning an issuance of municipal securities. This Term Sheet is a commercial, arms-length proposal that does not create a fiduciary duty by Webster Bank to the Borrower. The Borrower may engage, separately and at its own cost, an advisor to review this Term Sheet and the proposed transaction on the Borrower's behalf.

**PROPOSAL EXPIRATION:**

Unless accepted by the Borrower or extended in writing by Lender at its sole discretion, this Term Sheet shall expire at 5:00 CST on 3/22/2024. If not accepted, this Term Sheet shall expire if the loan is not funded by 4/18/2024.

21 March 2024

(Exhibit A)

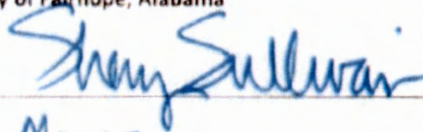
Upon receipt of the signed Term Sheet, we will endeavor to provide you with a timely commitment, and we will use good faith efforts to negotiate and finance the Loan based on the terms herein. It is a pleasure to offer this financing proposal and we look forward to your favorable review.

Sincerely,



Joseph W. Arndt  
Managing Director  
[jarndt@websterbank.com](mailto:jarndt@websterbank.com)  
[www.websterbank.com](http://www.websterbank.com)

Agreed to and Accepted by:  
City of Fairhope, Alabama



\_\_\_\_\_  
(Name)

Mayor

\_\_\_\_\_  
(Title)

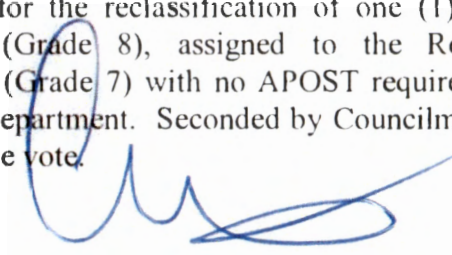
March 22, 2024

\_\_\_\_\_  
(Date)

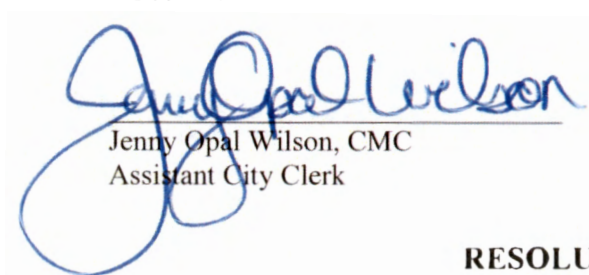


21 March 2024

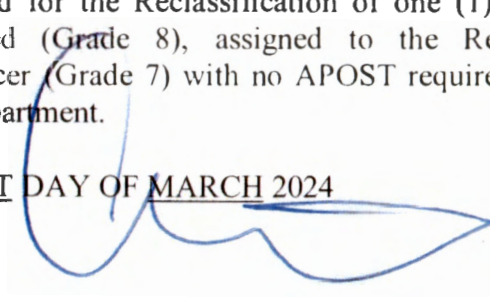
Councilmember Boone introduced in writing, and moved for the adoption of the following resolution, a resolution that the City Council approves and adopts the recommendation of the Personnel Board for the reclassification of one (1) Code Enforcement Officer APOST Certified (Grade 8), assigned to the Revenue Department, to Code Enforcement Officer (Grade 7) with no APOST requirements while remaining assigned to the Revenue Department. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

  
Corey Martin, Council President

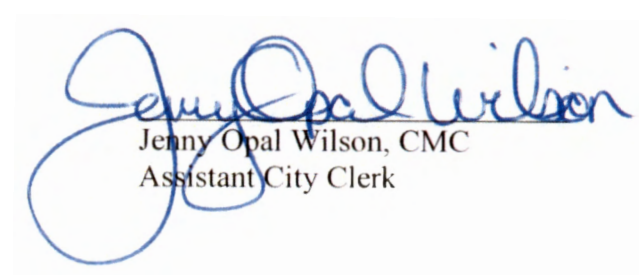
ATTEST:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk**RESOLUTION NO. 5016-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA,** That the City Council approves and adopts the recommendation of the Personnel Board for the Reclassification of one (1) Code Enforcement Officer APOST Certified (Grade 8), assigned to the Revenue Department, to Code Enforcement Officer (Grade 7) with no APOST requirements while remaining assigned to Revenue Department.

ADOPTED THIS 21ST DAY OF MARCH 2024  
Corey Martin, Council President

ATTEST:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk

21 March 2024

Councilmember Boone introduced in writing, and moved for the adoption of the following resolution, a resolution that certain items are declared surplus, and the Mayor and City Treasurer are hereby authorized and directed to dispose of personal property owned by the City of Fairhope by one of the three methods listed on the resolution. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

**RESOLUTION NO. 5017-24**

**WHEREAS**, the City of Fairhope, Alabama, has certain items of personal property which are no longer needed for public or municipal purposes; and

**WHEREAS**, Section 11-43-56 of the Code of Alabama of 1975 authorizes the municipal governing body to dispose of unneeded personal property;

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF FAIRHOPE, ALABAMA, AS FOLLOWS:**

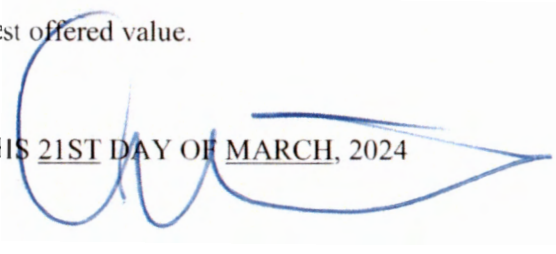
**SECTION 1.** That the following personal property owned by the City of Fairhope, Alabama, is not needed for public or municipal purposes, and hereby declared surplus:

**[SEE ATTACHED LIST OF EQUIPMENT]**

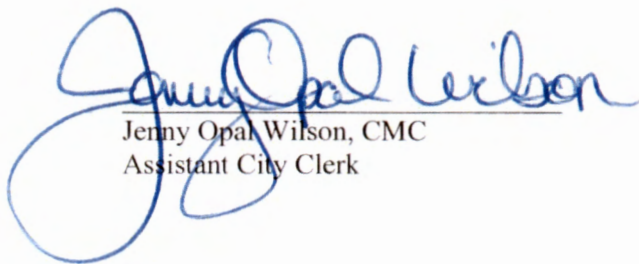
**SECTION 2.** That the Mayor and City Treasurer are hereby authorized and directed to dispose of the personal property owned by the City of Fairhope, Alabama, described in Section 1, above, by one of the following methods:

- a. Receiving bids for such property ("via GovDeals"). All such property shall be sold to the highest bidder, provided, however, that the City Council shall grant the authority to the Mayor to reject all bids when, in her opinion, she deems the bids to be less than adequate consideration for the personal property.
- b. Sold for scrap or recycle at the highest offered value.
- c. Disposal via landfill.

ADOPTED AND APPROVED THIS 21ST DAY OF MARCH, 2024

  
Corey Martin, Council President

ATTEST:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk

21 March 2024

**EQUIPMENT NEEDING APPROVAL FOR GOVDEAL**

Asset# 03429 (Streets Dept) – 2018 John Deere 1550 front cut mower SN# 1TC1550DEJS040523  
 Asset# 01158 (Sanitation Dept) – 2015 Freightliner Garbage Truck VIN# 3ALACWDT3FDG24002  
 Asset# 01129 (Meter Dept) – 2003 Ford F-150 VIN# 1FTRX17W93NA88038  
 Asset# 278.5 (Electric Dept) – Generator (Pull behind)  
 Asset# 01256 (Gas Dept) – 2016 F-250 VIN# 1FD7W2A67GEA84659  
 Asset# 01045 (Gen Admin) – 2011 F-150 VIN# 1FTMF1CM8BFC07093  
 Asset# 01047 (Streets Dept) – 2011 Elgine Pelican Street Sweeper SN# NP2340D  
 Asset# 01137 (Police Dept) – 2002 Chevy Suburban VIN# 3GNFK16Z12G241359  
 Asset# 01087 (Electric Dept) – 2007 International 4300 Bucket Truck VIN# 1HTMMAAN57H463417  
 Asset# 03251 (Streets Dept) – 2009 John Deere 7130 Tractor Mower SN# L07130H614174 (approved)  
 Asset # 715 (Rec Dept) – John Deere Gator 4x2 PIN# WD4X2SD003240

Assorted Items:

2 Bandsaws (Mechanic Shop)  
 2 F-250 Truck Beds (Building Maint)  
 Service Body Bed (from 01022 – Water Dept)  
 Air Compressor Tank w/bown engine (Mechanic Shop)  
 Assorted small engine equipment – TroyBilt tiller, Honda engines, Husquavarna mower, tamper

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 24-024-2021-PWI-019) to Blade Construction, LLC for North Ingleside Drainage Repair/Improvement Project with a bid proposal not-to-exceed \$323,022.00. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

21 March 2024

**RESOLUTION NO. 5018-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:**

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 24-024-2021-PWI-019) for North Ingleside Drainage Repair/Improvement Project at 555 South Section Street in the City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

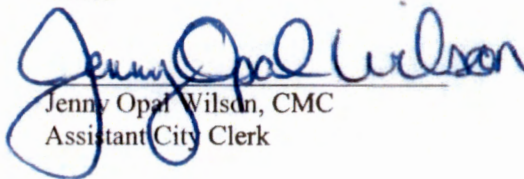
Please see attached Bid Tabulation for  
North Ingleside Drainage Repair/Improvement Project

[3] After evaluating the bids with required specifications, Blade Construction, LLC is now awarded (Bid No. 24-024-2021-PWI-019) for North Ingleside Drainage Repair/Improvement Project with a bid proposal not-to-exceed \$323,022.00.

DULY ADOPTED THIS 21ST DAY OF MARCH 2024

\_\_\_\_\_  
Corey Martin, Council President

Attest:

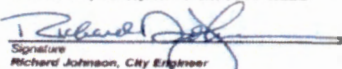
  
Jenny Opel Wilson, CMC  
Assistant City Clerk

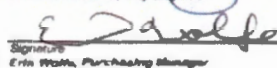
City of Fairhope Bid Tabulation  
Bid No. 24-024-2021-PWI-019 for North Ingleside Drainage Repair/Improvement Project  
Opened March 7, 2024 at 10:00 A.M.

| Vendor                        | Bid Documents<br>Signed / Rejected<br>(Y/N) | Qualification / E<br>(Y/N) | Bid Bond<br>(Y/N) | Total Bid Cost |
|-------------------------------|---------------------------------------------|----------------------------|-------------------|----------------|
| RM Doss Building Company, LLC | Y                                           | Y/Y                        | Y                 | \$358,516.00   |
| Pargos Environmental          | Y                                           | N/N                        | Y                 | \$408,880.00   |
| Adrian Bros. Excavating Inc.  | Y                                           | Y/Y                        | Y                 | \$463,761.00   |
| J & R Construction LLC        | Y                                           | Y/Y                        | Y                 | \$374,828.08   |
| PL Russell, LLC               | Y                                           | Y/Y                        | Y                 | \$388,588.16   |
| Blade Construction, LLC       | Y                                           | Y/Y                        | Y                 | \$323,022.00   |
|                               |                                             |                            |                   |                |

**Recommendation:**

To the best of my knowledge this is an accurate Bid Tabulation

  
\_\_\_\_\_  
Signature  
Richard Johnson, City Engineer

  
\_\_\_\_\_  
Signature  
Erin Watts, Purchasing Manager



21 March 2024

Councilmember Conyers introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 24-025) for a New 15,000 GVWR Crew Cab Truck Chassis or equivalent to Larry Puckett Chevrolet, Inc. with a bid proposal not-to-exceed \$64,493.14. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

**RESOLUTION NO. 5019-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:**

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 24-025) for 15,000 GVWR Crew Cab Truck Chassis at 555 South Section Street at the City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

Please see attached Bid Tabulation  
15,000 GVWR Crew Cab Truck Chassis

[3] After evaluating the bids with required specifications, Larry Puckett Chevrolet, Inc. is now awarded (Bid No. 24-025) for 15,000 GVWR Crew Cab Truck Chassis with a bid proposal not-to-exceed \$64,493.14.

DULY ADOPTED THIS 21ST DAY OF MARCH 2024

Corey Martin, Council President

Attest:

Jenny Opel Wilson, CMC  
Assistant City Clerk

City of Fairhope Bid Tabulation  
Bid No. 24-025 New 15,000 GVWR Crew Cab Truck Chassis  
Opened February 27, 2024 at 10:30 A.M.

| Vendor                            | Delivery Time           | Subtotal                            | Does Not Meet Specifications | Does Not Meet Specifications | Does Not Meet Specifications |
|-----------------------------------|-------------------------|-------------------------------------|------------------------------|------------------------------|------------------------------|
| Buster Motor Ford - Bid 1         | Let's May to Early June | 7500 4x4 Crew Cab DRIVEN 15000 GVWR | Y                            | DOES NOT MEET SPECIFICATIONS |                              |
| Buster Motor Ford - Bid 2         | Let's May to Early June | 7500 4x4 Crew Cab DRIVEN 15000 GVWR | Y                            | 667,700.00                   | 667,700.00                   |
| Dunham Chevrolet LLC              | 7 Days                  | 2024 Chevrolet Silverado 1500 4x4   | Y                            | DOES NOT MEET SPECIFICATIONS |                              |
| Larry Puckett Chevrolet, Inc.     | 7 Days or Later         | 2024 Chevrolet Silverado 1500 4x4   | Y                            | 667,700.00                   | 667,700.00                   |
| Wood International Trucks - Bid 1 | July 2024               | 2024 International 4400 4x4         | Y                            | 674,853.00                   | 674,853.00                   |
| Wood International Trucks - Bid 2 | 8 Days                  | 2024 International 4400 4x4         | Y                            | 674,853.00                   | 674,853.00                   |

Recommendation

To the City of Fairhope this is an emergency Resolution

City Clerk, Public Works Director

Signature  
City Clerk, Public Works Director

21 March 2024

Councilmember Conyers introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 24-023) the Citywide Tree Maintenance Annual Contract to BDG Trees, LLC for the not-to-exceed amount of \$96,000.00 annually. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

**RESOLUTION NO. 5020-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA,** as follows:

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 24-023) Citywide Tree Maintenance Annual Contract at 555 South Section Street, City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

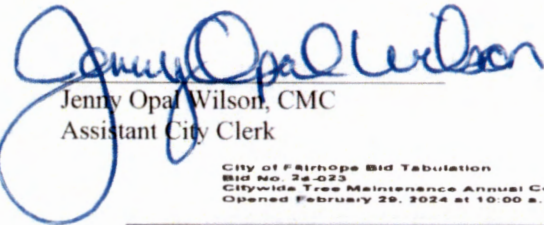
Please see attached Bid Tabulation  
Citywide Tree Maintenance Annual Contract

[3] After evaluating the bids with required specifications, BDG Trees, LLC is now awarded (Bid No. 24-023) Citywide Tree Maintenance Annual Contract for the annual not-to-exceed cost of \$96,000.00.

DULY ADOPTED THIS 21ST DAY OF MARCH 2024

Corey Martin, Council President

Attest:

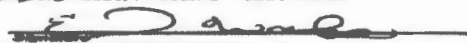
  
Jenny Opel Wilson, CMC  
Assistant City Clerk

City of Fairhope Bid Tabulation  
Bid No. 24-023  
Citywide Tree Maintenance Annual Contract  
Opened February 29, 2024 at 10:00 a.m.

| Line Number | Vendor                                                    | BDG Trees             | Lowest Bidder         |
|-------------|-----------------------------------------------------------|-----------------------|-----------------------|
|             | Bid Documents Signed / Notarized (Y/N)                    |                       |                       |
|             |                                                           | Y/N                   | Y/N                   |
|             |                                                           | (Price & Subcontract) | (Price & Subcontract) |
| 1           | Field Supervisor/Driver                                   | \$80.00               | \$620.00              |
| 2           | Climber                                                   | \$43.00               | \$284.00              |
| 3           | Crewman/Flagman                                           | \$48.00               | \$488.00              |
| 4           | Total Amount for All Crew (Lines 1-3)                     | \$167.00              | \$1,392.00            |
| 5           | LIR Truck - Less than 40 feet                             | \$37.50               | \$180.00              |
| 6           | LIR Truck - 40-55 feet                                    | \$45.00               | \$450.00              |
| 7           | LIR Truck - 60-74 feet                                    | \$66.00               | \$640.00              |
| 8           | LIR Truck - Greater than 75 feet                          | \$160.00              | \$280.00              |
| 9           | Chipper                                                   | \$25.00               | \$160.00              |
| 10          | Grass Mower                                               | \$180.00              | \$780.00              |
| 11          | Dump Truck (12 Cu Yd)                                     | \$33.00               | \$320.00              |
| 12          | Brush Truck (20 Cu Yd)                                    | \$55.00               | \$800.00              |
| 13          | Total Amount for All Billed Equipment (Lines 5-12)        | \$555.50              | \$3,360.00            |
| 14          | Total for All Billed Crew and Equipment (Lines 4 plus 13) | \$722.50              | \$4,752.00            |

**Recommendation**

To the best of my knowledge this is an accurate Bid Tabulation

  
George Ladd, Director of Public Works  
  
Brian Watts, Purchasing Manager

21 March 2024

Councilmember Boone introduced in writing, and moved for the adoption of the following resolution, that the City of Fairhope approves the procurement of Cloud PBX VoIP System on the Purchasing Cooperative TIPS (Contract #23105) with Ambit Solutions, that therefore, does not have to be let out for bid. The total cost not-to-exceed \$138,675.32 for three (3) years. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

**RESOLUTION NO. 5021-24**

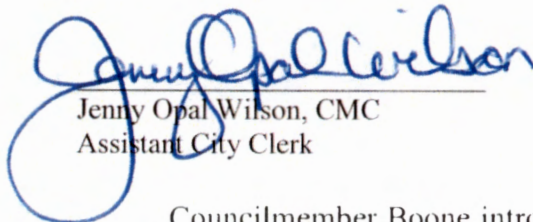
**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:**

[1] That the City of Fairhope approves the procurement of Cloud PBX VoIP System that is on the Purchasing Cooperative TIPS (Contract #23105) with Ambit Solutions and therefore does not have to be let out for bid. The total cost not-to-exceed \$138,675.32 for three (3) years.

ADOPTED ON THIS 21ST DAY OF MARCH 2024

\_\_\_\_\_  
Corey Martin, Council President

Attest:

  
\_\_\_\_\_  
Jenny Opal Wilson, CMC  
Assistant City Clerk

Councilmember Boone introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 24-022) for Two (2) New Ford Mustang Mach E Electric Vehicles or Equivalent to Buster Miles Ford with a bid proposal not-to-exceed \$76,324.28. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

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21 March 2024

**RESOLUTION NO. 5022-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, as follows:**

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 24-022) Two (2) New Ford Mustang Mach E Electric Vehicles or Equivalent at 555 South Section Street, City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

Please see attached Bid Tabulation  
Two (2) New Ford Mustang Mach E Electric Vehicles or Equivalent

[3] After evaluating the bids with required specifications, Buster Miles Ford is now awarded (Bid No. 24-022) Two (2) New Ford Mustang Mach E Electric Vehicles or Equivalent for the annual not-to-exceed cost of \$76,324.28.

DULY ADOPTED THIS 21ST DAY OF MARCH 2024

Corey Martin, Council President

Attest:

Jenny Opel Wilson, CMC  
Assistant City Clerk

City of Fairhope Bid Tabulation  
Bid No. 24-022 Two (2) New Ford Mustang Mach E Electric Vehicles or Equivalent  
Opened February 29, 2024 at 2:00 P.M.

| Vendor                                 | Bid Documents Signed / Notarized (Y/N) | Addendum 1 (Y/N) | New Ford Mustang Mach E Electric Vehicle or Equivalent Cost Per Each | Delivery Fee (Optional) | Total Bid Cost (2 Vehicles plus Delivery) |
|----------------------------------------|----------------------------------------|------------------|----------------------------------------------------------------------|-------------------------|-------------------------------------------|
| Buster Miles Ford                      | Y                                      | Y                | \$37,952.14                                                          | \$200.00                | \$76,304.28                               |
| Wynd Johnson Ford                      | Y                                      | N                | \$44,307.80                                                          | \$400.00                | \$89,105.60                               |
| Buster Miles Ford - Chevrolet Bolt EUV | Y                                      | Y                | \$33,286.00                                                          | \$200.00                | \$66,900.00                               |
|                                        |                                        |                  |                                                                      |                         |                                           |
|                                        |                                        |                  |                                                                      |                         |                                           |
|                                        |                                        |                  |                                                                      |                         |                                           |
|                                        |                                        |                  |                                                                      |                         |                                           |

Recommendation:

To the effect of the Bid is an accurate Bid Tabulation

Signature: [Signature]

Signature: [Signature]  
City Clerk, Fairhope



21 March 2024

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution that the City of Fairhope approves the procurement of a GPL 750 Standard C1D2 Gas Odorizer and the start-up and training from Ed Young Sales Company, Inc. as the sole source. The cost will not-to-exceed \$65,948.86. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

**RESOLUTION NO. 5023-24**

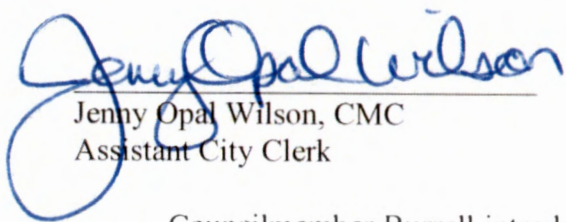
**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA,** as follows:

[I] That the City of Fairhope approves the procurement of a GPL 750 Standard C1D2 Gas Odorizer and the Start-up and Training for the System from Ed Young Sales Company for a not-to-exceed cost of \$65,948.86; and Ed Young Sales Company, Inc. is the Sole Source Master Distributor.

ADOPTED ON THIS 21ST DAY OF MARCH 2024

Corey Martin, Council President

Attest:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk

Councilmember Burrell introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 24-038) to Consolidated Pipe & Supply for Pipes, Valves and Fittings for Well No. 13 at Water Treatment Plant No. 3 with a bid proposal not-to-exceed \$79,229.00. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

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21 March 2024

**RESOLUTION NO. 5024-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA,** as follows:

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 24-038) for Pipes, Valves and Fittings for Well No. 13 at Water Treatment Plant No. 3 at 555 South Section Street at the City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

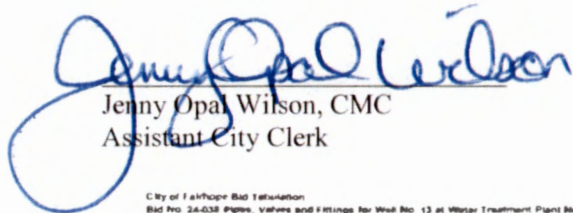
Please see attached Bid Tabulation  
Pipes, Valves and Fittings for Well No. 13

[3] After evaluating the bids with required specifications, Consolidated Pipe & Supply is now awarded (Bid No. 24-038) for Pipes, Valves and Fittings for Well No. 13 at Water Treatment Plant No. 3 with a bid proposal not-to-exceed \$79,229.00.

DULY ADOPTED THIS 21ST DAY OF MARCH 2024

Corey Martin, Council President

Attest:

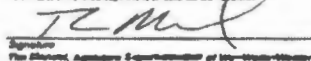
  
Jenny Opal Wilson, CMC  
Assistant City Clerk

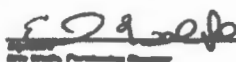
City of Fairhope Bid Tabulation  
Bid No. 24-038 Pipes, Valves and Fittings for Well No. 13 at Water Treatment Plant No. 3  
Opened March 12, 2024 at 9:00 A.M.

| Item       | Description                               | QTY  | Unit | Consolidated Pipe & Supply |             | C200 and Main |             | Lapine Pipe and Supply Company, Inc. |             | Ferguson Waterworks |             |
|------------|-------------------------------------------|------|------|----------------------------|-------------|---------------|-------------|--------------------------------------|-------------|---------------------|-------------|
|            |                                           |      |      | Cost per UOM               | Total Cost  | Cost per UOM  | Total Cost  | Cost per UOM                         | Total Cost  | Cost per UOM        | Total Cost  |
| 1          | 12" CL360 Cl Pipe                         | 1900 | LF   | \$49.57                    | \$94,181.00 | \$51.42       | \$97,698.00 | \$50.88                              | \$96,672.00 | \$49.50             | \$94,050.00 |
| 2          | Polypropylene for 12" Cl Pipe, 360 Ft Run | 8    | EA   | \$195.00                   | \$1,560.00  | \$240.00      | \$1,920.00  | \$171.00                             | \$1,368.00  | \$170.00            | \$1,360.00  |
| 3          | 12GA Blue Tension Wire                    | 1000 | LF   | \$0.15                     | \$221.00    | \$0.12        | \$180.00    | \$0.14                               | \$210.00    | \$0.12              | \$180.00    |
| 4          | 12" DI C150 BLV 80                        | 8    | EA   | \$322.00                   | \$2,576.00  | \$330.50      | \$2,644.00  | \$282.50                             | \$2,260.00  | \$340.00            | \$2,720.00  |
| 5          | 12" DI C150 BLV 48                        | 12   | EA   | \$786.00                   | \$9,432.00  | \$771.80      | \$9,261.60  | \$275.00                             | \$3,300.00  | \$280.00            | \$3,360.00  |
| 6          | 12" DI C150 BLV 24                        | 8    | EA   | \$246.00                   | \$1,968.00  | \$235.20      | \$1,881.60  | \$252.50                             | \$2,020.00  | \$250.00            | \$2,000.00  |
| 7          | 12" DI Wedge Flanged W80CC                | 20   | EA   | \$127.00                   | \$2,540.00  | \$111.80      | \$2,236.00  | \$124.50                             | \$2,490.00  | \$125.00            | \$2,500.00  |
| Total Cost |                                           |      |      |                            | \$79,229.00 |               | \$81,884.20 |                                      | \$80,811.00 |                     | \$79,490.00 |

**Recommendation**

To the best of my knowledge this is an accurate Bid Tabulation

  
Signature  
Tim M. Wilson, Assistant Superintendent of the Water-Water

  
Signature  
Eric Smith, Purchasing Manager

21 March 2024

Councilmember Conyers introduced in writing, and moved for the adoption of the following resolution, a resolution to award (Bid No. 24-007) Utility Right of Way Clearing and Vegetation Management to Tree Professional, Inc. with a bid proposal not-to-exceed \$461,650.00. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

**RESOLUTION NO. 5025-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA,** as follows:

[1] That the City of Fairhope did request, receive, and open bids to procure services for (Bid No. 24-007) Utility Right of Way Clearing and Vegetation Management at 555 South Section Street, City of Fairhope offices, Fairhope, Alabama.

[2] At the appointed time and place, bids were received and tabulated as follows:

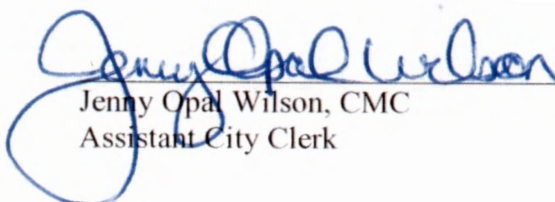
Please see attached Bid Tabulation  
Utility Right of Way Clearing and Vegetation Management

[3] After evaluating the bids with required specifications, Tree Professionals, Inc. is now awarded (Bid No. 24-007) Utility Right of Way Clearing and Vegetation Management for the not-to-exceed cost of \$461,650.00.

DULY ADOPTED THIS 21ST DAY OF MARCH 2024

\_\_\_\_\_  
Corey Martin, Council President

Attest:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk

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21 March 2024

City of Fairhope Bid Tabulation  
 Bid No. 24-007 Utility Right of Way Clearing and Vegetation Management - Electric Department  
 Opened January 26, 2024 at 2:00 P.M.

| Vendor                                       | Asphalt        | Curley Blasting & Land Clearing, LLC | KDF Enterprises | Logic Street Services | RPF Emergency Services, LLC | Terrace Land Co. | Tree Pro Inc. |
|----------------------------------------------|----------------|--------------------------------------|-----------------|-----------------------|-----------------------------|------------------|---------------|
| Bid Documents Signed / Waterford (Y/N)       | Y/N            | Y/N                                  | Y/N             | Y/N                   | Y/N                         | Y/N              | Y/N           |
| Bid Bond (Y/N)                               | Y              | Check                                | Y               | Y                     | Y                           | Check            | Y             |
| Addendum 1 / B / B Advertisement             | Y              | Y                                    | Y               | Y                     | Y                           | Y                | Y             |
| 1C - Twin Beach Substation Total Price       | \$247,988.00   | \$28,800.00                          | \$138,980.65    | \$224,757.00          | \$108,800.00                | \$108,400.00     | \$87,100.00   |
| 2G - Nichols Substation Total Price          | \$318,412.00   | \$34,900.00                          | \$180,480.20    | \$304,865.00          | \$187,480.00                | \$254,940.00     | \$113,100.00  |
| 3E - Murphy Substation Total Price           | \$198,371.00   | \$15,400.00                          | \$88,495.25     | \$128,780.00          | \$52,800.00                 | \$80,450.00      | \$43,550.00   |
| 4C - Fairhope Ave. Substation Total Price    | \$48,825.00    | \$5,400.00                           | \$28,885.65     | \$34,738.00           | \$21,300.00                 | \$36,450.00      | \$13,500.00   |
| 5C - Vidette Ave. Substation Total Price     | \$347,440.00   | \$33,200.00                          | \$172,182.38    | \$813,734.00          | \$131,140.00                | \$274,160.00     | \$148,400.00  |
| 6C - Transmission Lines Total Price          | \$73,910.75    | \$8,000.00                           | \$41,488.70     | \$101,400.00          | \$53,400.00                 | \$52,000.00      | \$35,000.00   |
| 7 - Total Lump Sum Bid Price - Items 1A - 6C | \$1,164,850.71 | \$121,800.00                         | \$830,943.81    | \$1,127,882.00        | \$502,120.00                | \$787,350.00     | \$461,650.00  |

Not Responsible

## Recommendation

To certify of compliance with the City of Fairhope



Ben Patterson, Electric Superintendent



John Smith, Purchasing Manager

Councilmember Conyers introduced in writing, and moved for the adoption of the following resolution that the City Council approves the Selection by Mayor Sherry Sullivan for (RFQ PS24-017) Professional Consulting Services to conduct a Market Feasibility Study for the Fairhope Docks Marina to US Marina Group; and allow Mayor Sherry Sullivan to negotiate the not-to-exceed fee to be approved by Council. Seconded by Councilmember Conyers, after discussion, Council President Martin moved for resolution to be tabled and discussed at the next Work Session indefinitely. Seconded by Councilmember Conyers, motion passed unanimously by voice vote. Assistant City Clerk, Jenny Opal Wilson, asked, Council President Corey Martin to pass gavel to Council President Pro Tempore Jack Burrell to amend motion for formality. Council President Pro Tempore Jack Burrell moved for resolution to be tabled and discussed at the next Work Session indefinitely. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

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21 March 2024

Councilmember Conyers moved to grant the request of Molly Spain, President, Baldwin County Trailblazers requests permission to use the sidewalks and grassy area of Utopia Park for a Baldwin County Trailblazers event: "4th Annual Chalk the Trail" on Saturday, April 20, 2024, from 12:00 – 5:00 p.m. with an alternate rain date of Sunday, April 21, 2024, from 12:00 – 5:00 p.m. Also requesting the use of Orange Street Pier segment with hopes to have a juried event at Utopia Park and a non-juried event at Orange Street Pier with the parking lot blocked for use of activities for the Chalk the Trail event. This event raises awareness as well as funds for the Baldwin County Trailblazers. Seconded by Councilmember Burrell, motion passed unanimously by voice vote.

Councilmember Conyers introduced in writing, and moved for the adoption of the following resolution that City Council approves the selection of Krebs Engineering by the Mayor for Professional Engineering Services for Project 2024-PWI020 Water Main Repair/Replacement at US Hwy 98 Crossing at Fly Creek, allow the Mayor to negotiate the not-to-exceed fee, to immediately execute the exigent Contract with Krebs Engineering, and to present the negotiated contract for Council Approval, after the fact at the next scheduled Council Business Meeting. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

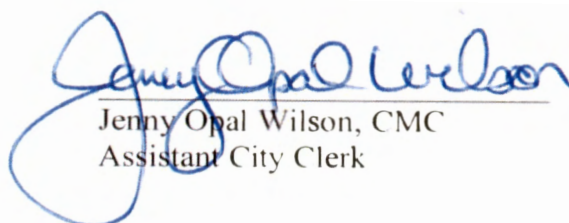
**RESOLUTION NO. 5026-24**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA**, that City Council approves the selection of Krebs Engineering by the Mayor for Professional Engineering Services for Project 2024-PWI 020 Water Main Repair/ Replacement at US Hwy 98 Crossing at Fly Creek, allow the Mayor to negotiate the not-to-exceed fee, to immediately execute the exigent Contract with Krebs Engineering, and to present the negotiated contract for Council Approval, after the fact at the next schedule Council Business Meeting.

DULY ADOPTED THIS 21ST DAY OF MARCH, 2024

Corey Martin, Council President

Attest:

  
Jenny Opal Wilson, CMC  
Assistant City Clerk



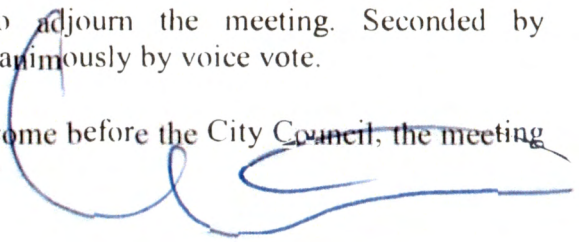
21 March 2024

The following individuals spoke during Public Participation for Non-Agenda Items:

- 1) Anne Brandt, 103 Riley Circle, addressed the City Council regarding clarification of the petition in circulation for reconsideration of Fitness Court placement.

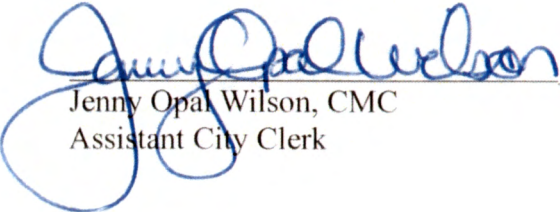
Councilmember Boone moved to adjourn the meeting. Seconded by Councilmember Conyers, motion passed unanimously by voice vote.

There being no further business to come before the City Council, the meeting was duly adjourned at 6:43 p.m.



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Corey Martin, Council President



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Jenny Opal Wilson, CMC  
Assistant City Clerk