

STATE OF ALABAMA)(
 :
COUNTY OF BALDWIN)(

The City Council met in a Work Session
at 4:30 p.m., Fairhope Municipal Complex Council Chamber,
161 North Section Street, Fairhope, Alabama 36532,
on Monday, 23 September 2024.

Present were Council President Corey Martin, Councilmembers: Jack Burrell (arrived at 4:35 p.m.), Jimmy Conyers, and Kevin Boone (arrived at 4:35 p.m.), Mayor Sherry Sullivan, City Attorney Marcus E. McDowell, Attorney Christopher S. Williams, and City Clerk Lisa A. Hanks. Councilmember Jay Robinson was absent.

Council President Martin called the meeting to order at 4:35 p.m.

The following topics were discussed:

- The first item on the Agenda was the Executive Session. At the request of the City Attorney, Marcus E. McDowell, the City Council will rise from the meeting to go into Executive Session based on Alabama Code § Section 36-25A-7(a)(4) to discuss security plans, procedures, assessments, measures, or systems, or the security or safety of persons, structures, facilities, or other infrastructures, the public disclosure of which could reasonably be expected to be detrimental to public safety or welfare. The approximate time to be in Executive Session is 45 minutes. Councilmember Burrell moved to go into Executive Session. Seconded by Councilmember Boone, motion passed unanimously by voice vote.

Exited the dais at 4:37 p.m. Returned at 5:32 p.m.

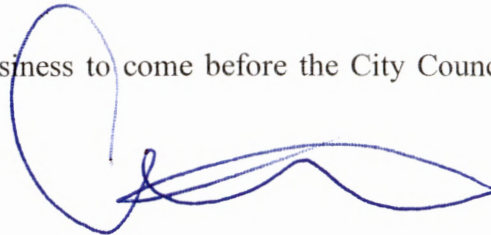
- The next item on the Agenda the FY2025 Budget Review by City Treasurer Kim Creech. (See attached handout) Councilmember Burrell commented there is a lot for him to go through; and said he is not ready to pass the budget right now. Council President Martin clarified the budget now splits Recreation and Parks; and splits Police and Corrections. He said we should table it since one Councilmember is not comfortable with the budget; and we could call a special-called meeting to adopt if needed. City Clerk Lisa Hanks said that Agenda Items No. 13 and No. 14 are part of the FY2025 Budget.
- The Review FY2025 and FY2026 Sanitation Rates was next on the agenda (See attached handout) Councilmember Burrell questioned pickup and charges. He did comment the rates are extremely good rates based on private companies.
- Councilmember Conyers said the Library Board is holding a special-called meeting to go over policies based on the State's mandates.
- Water and Wastewater Director Daryl Morefield addressed the City Council regarding Agenda Item No. 11; and answered any questions if needed. Mayor Sullivan mentioned that ARPA funds will be used too.
- IT Director Jeff Montgomery addressed the City Council regarding Agenda Item No. 17; and answered any questions if needed.
- City Engineer Richard Johnson addressed Agenda Items No. 19, No. 21, and No. 22; and answered any questions if needed.

Monday, 23 September 2024

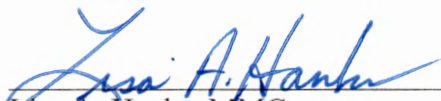
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- Planning Director Hunter Simmons addressed Agenda Items No. 5, No. 8, and No. 9; and answered any questions if needed. He thanked the Baldwin County Trailblazers for all of their work with this matter.
- Public Works Director addressed the City Council regarding Agenda Items No. 18 and No. 7; and answered any questions if needed.
- Human Resources Director Hannah Noonan addressed the City Council regarding Agenda Item No. 6; and answered any questions if needed.
- Grant Coordinator Nicole Love addressed the City Council regarding Agenda Items No. 10 and No. 20; and answered any questions if needed.
- City Treasurer Kim Creech addressed the City Council regarding Agenda Items No. 15 and No. 16; and answered any questions if needed.
- Mayor Sherry Sullivan addressed the City Council regarding Agenda Items No. 23 and No. 24; and answered any questions if needed.

There being no further business to come before the City Council, the meeting was duly adjourned at 6:00 p.m.

A handwritten signature in blue ink, appearing to read "Corey Martin", written over a horizontal line.

Corey Martin, Council President

A handwritten signature in blue ink, appearing to read "Lisa A. Hanks", written over a horizontal line.

Lisa A. Hanks, MMC
City Clerk



Fairhope, AL

CITY OF FAIRHOPE
FY 2025 BUDGET HIGHLIGHTS

FY 2025 BUDGET HIGHLIGHTS

1. Investments in critical infrastructure to maintain and improve quality of life in the City of Fairhope continue to be our primary focus, by utilizing external funding sources where applicable and the strategic use of our reserves.
 - \$56.2 Million in Utility System Improvements
 - \$1.8 Million in road resurfacing, on-street parking and drainage projects
 - \$2.9 Million in traffic and transportation improvement projects

2. Protecting our natural environment for the enjoyment of all patrons by maintaining safe, clean, aesthetically pleasing City parks and designated recreation areas and facilities.

- \$8 Million in parks and facility investments

Quality of life projects:

- \$5.2 Million investment for K-I Center (Grants \$3.5M)

3. Personnel Costs

- Salaries are budgeted at a 16% increase in comparison to FY24 Budget as FY24 personnel costs were budgeted flat to FY23. FY25 Budget represents the absorption of Merit and COLA increases in FY24 while also accounting for vacant positions as well as new positions and Merit and COLA increases for FY25.
- 21 New positions between Utilities and General Government

FUND DESCRIPTION	FY 2025 BUDGET AMOUNT
General Fund	52,421,361
Sanitation Fund	4,430,596
Gas Fund	15,799,927
Electric Fund	30,619,070
Water/Sewer Fund	63,233,776
Capital Projects Fund	19,247,418
Impact Fees Fund	2,471,750
Gas Tax Fund	116,500
Rebuild Alabama Fund	186,500
Municipal Capital Improvement Fund	230,000
TOTAL	\$ 188,756,898

**FY 2025 TOTAL BUDGET
BY FUND**

**Year to Year Budget
Comparison by Fund**

FY 2024

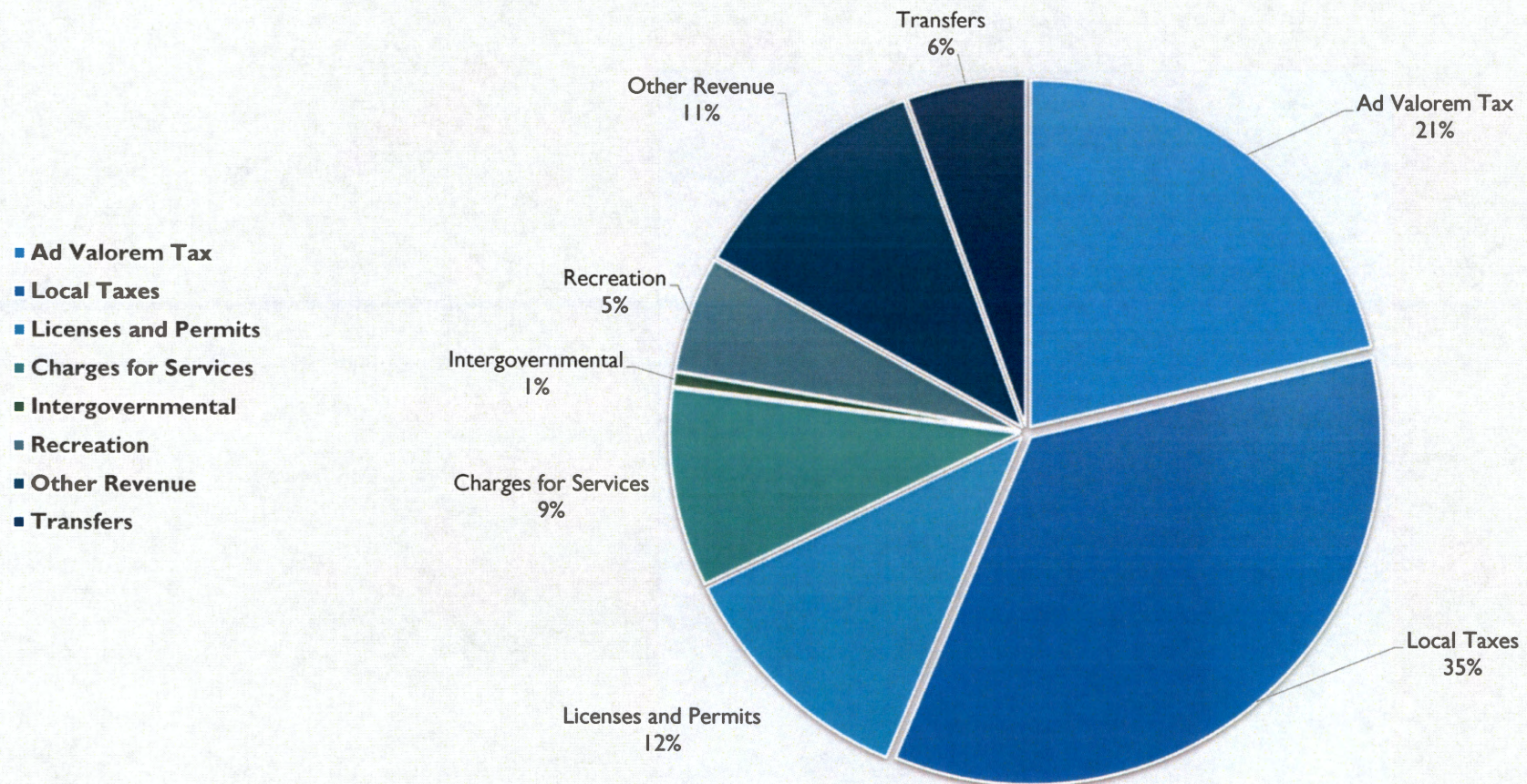
FY 2025

**%
Change**

General Fund	48,579,239	52,421,361	5.6%
Sanitation Fund	3,923,975	4,430,596	12.9%
Gas Fund	12,718,816	15,799,927	24.2%
Electric Fund	29,441,368	30,619,070	4.0%
Water/Sewer Fund	46,915,082	63,233,776	34.8%
Capital Project Fund	15,451,822	19,247,418	24.6%
Impact Fees	1,719,111	2,471,750	43.8%
Gas Tax Fund	104,000	116,500	12.0%
Rebuild Alabama Fund	160,000	186,500	16.6%
Municipal Capital Improvement Fund	212,000	230,000	8.5%
Totals	160,225,413	188,756,898	17.8%

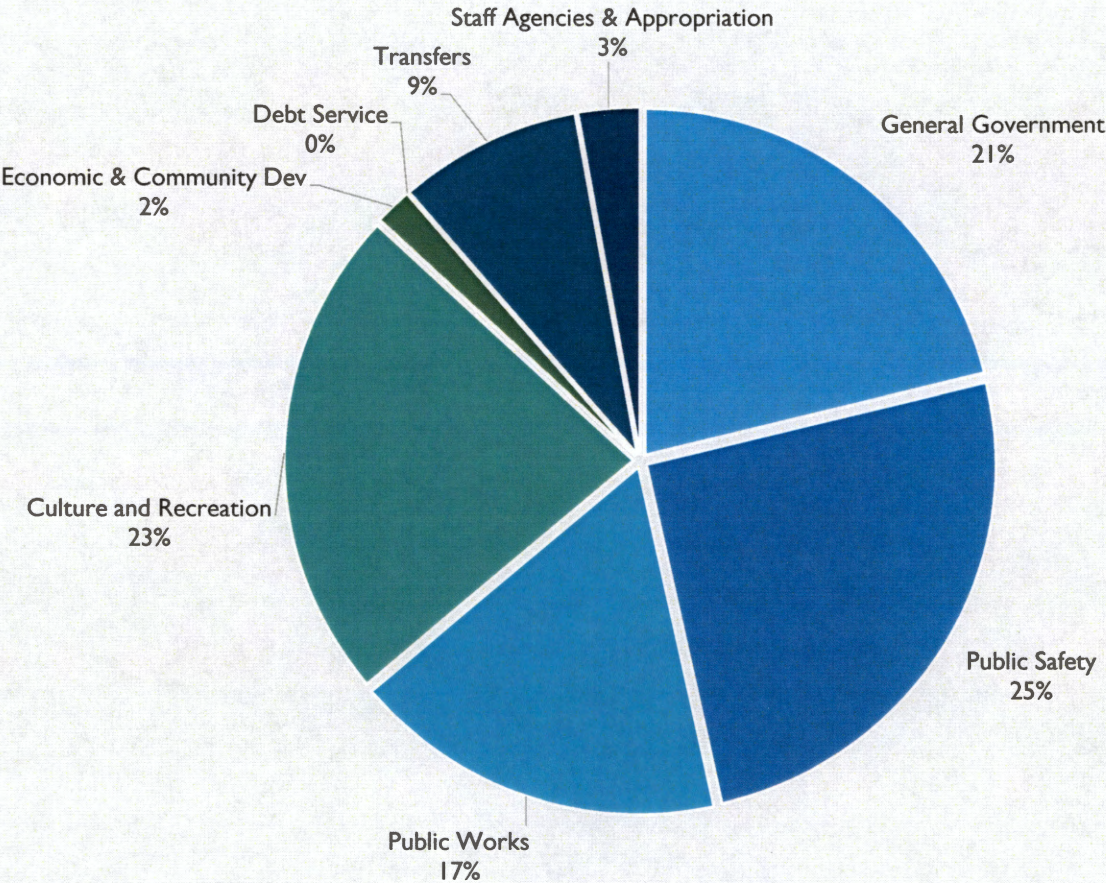
**BUDGET COMPARISON
BY FUND**

FY 2025 General Fund Revenues By Source



FY 2025 Budgeted Expenses by Function of Government

- General Government
- Public Safety
- Public Works
- Culture and Recreation
- Economic & Community Dev
- Debt Service
- Transfers
- Staff Agencies & Appropriation



INVESTMENT IN
INFASTRUCTURE



Non-departmental Facilities (\$749K)

Library

HVAC Improvements

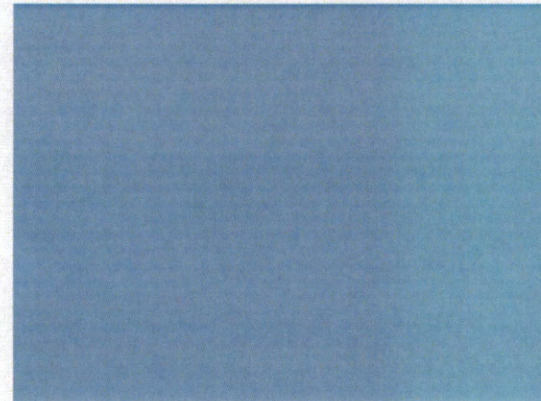
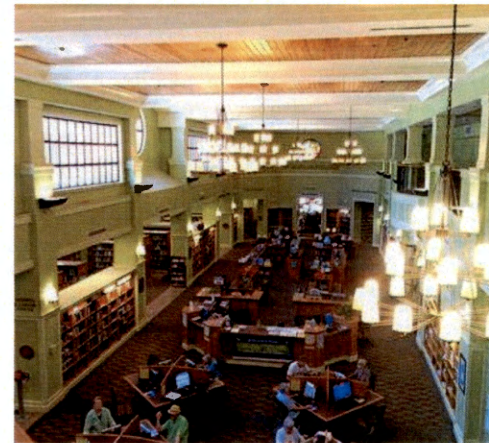
Boys & Girls Club

New Playground Equipment

Haven

Phase II Building Renovations

INVESTMENT IN INFRASTRUCTURE



Recreation (\$7.5M)

- Municipal Pool (MEP & Structural Repairs)
- Volanta Park Bleachers, Shade Structures & Security Lighting
- New Lights for Tennis & Pickleball Courts
- Majors Field Press Box and Walkways Renovation & Bathroom/Concessions Replacement
- Flying Creek Nature Preserve and John Martin Nature Center
- Pavilion at Manley Soccer Complex



INVESTMENT IN INFRASTRUCTURE

Streets (\$5.4M)

Street Resurfacing

Drainage Improvements

Traffic Improvements

Sidewalk Construction



Civic Center/Nix
Center/Museum (\$480K)

Building improvements

ADA Compliant Walkway

Welcome Center Renovations

INVESTMENT IN INFRASTRUCTURE



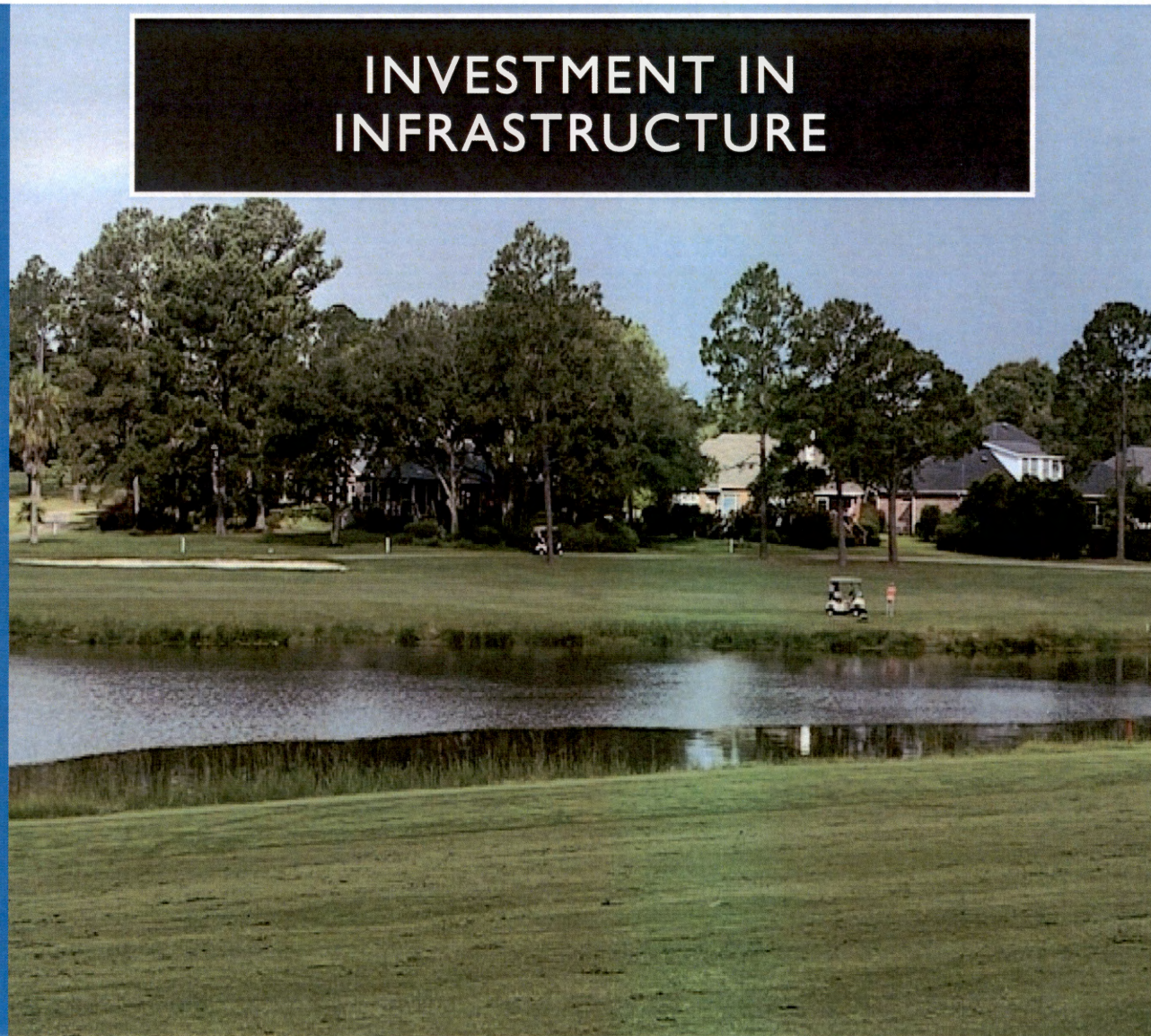
INVESTMENT IN INFRASTRUCTURE

Quail Creek Golf Course (\$386K)

Golf Greens Renovation

New Bathroom For Holes #2 & #3

Covered area for Holes #5 & #15





UTILITIES INVESTMENT IN INFRASTRUCTURE

GAS DEPARTMENT (\$5.8M)

- Cast Iron Pipe Replacement Phase II & Engineering for Phase III
- I -10 Gas Main and CR 64 Widening Project
- New Meters, Regulators & High-Pressure Valves
- Additional Upgrades and Improvements



ELECTRIC DEPARTMENT (\$2.8M)

- 44 KV Loop for Redundant System
- Lighting Improvements
- Traffic Light Upgrades – N. Section/Volanta and N. Section/Gayfer
- Replace 4-lane Lights (Greeno Rd)
- Additional Upgrades and Improvements



WATER DEPARTMENT (\$21.1M)

- Water Storage Tank Upgrades at WTP #2
- 16" WTM Hwy 181/Fairhope Ave/Gayfer Rd to CR-13
- Phase (1 of 2) - 24" Water Distribution Trunk Line from WTP#2 to CR 13 along Fairhope Ave.
- Testing for New Wells & New Well Construction
- Water Treatment plant #1 and well #5, #6 and #10 upgrades
- Water Treatment plant #3 Tower rehab
- Additional Upgrades and Improvements



WASTEWATER DEPARTMENT (\$24.1M)

- 181 Force Main Upgrades
- WasteWater Treatment Plant Upgrades
- 3 New Regional Sewer Lift Stations
- Generators/Bypass Pumps
- Force Main Upgrades – Support of RESTORE project
- Additional Upgrades and Improvements





INVESTMENT IN EQUIPMENT

INVESTMENT IN CAPITAL EQUIPMENT

General Government (\$723K)

- Vehicles
- Upgrade Fuel Master Equipment
- Mass Notification System
- Drone for mapping

Police Department (\$780K)

- Vehicles Fitted With Police Equipment
- New Drone

Fire Department (\$2.2M)

- New Fire Engine and Equipment
- New Ladder Truck



INVESTMENT IN CAPITAL EQUIPMENT

Recreation (\$280K)

- Vehicle
- Field Equipment (Mower, blower, & field groomer, aerator)
- New Weather Warning System

Street Department (\$547K)

- Front End Loader
- New Vehicle
- Equipment Trailer
- Tri-Axle Dump Trunk



INVESTMENT IN CAPITAL EQUIPMENT

Fleet Maintenance (\$110K)

- Vehicle Lift

Quail Creek Golf Course (\$73K)

- Mowers
- Beverage Cart
- Bunker Rake



INVESTMENT IN CAPITAL EQUIPMENT

Gas Department (\$255K)

- Vehicles
- Mini Plow

Electric Department (\$1.1M)

- Reach Truck
- Bucket Trucks
- Double Pole Claw
- Hydro-Vac Truck



INVESTMENT IN CAPITAL EQUIPMENT

Water Department (\$714K)

- Vehicle
- Vacuum Excavator
- Boring Machine
- Skid Steer
- Trailers and other equipment

Wastewater Department (\$585K)

- Vehicle & Trailers
- Lift Station Bypass Pumps
- Sludge Pump and Flow Meter
- Inspection Camera

Sanitation (\$111K)

- New Radios
- Third Eye Vehicle Tracking





COMMUNITY APPROPRIATIONS

Totaling more than \$1.7 million

- Library (\$919K)
- The Haven (\$159K)
- Rotary Youth Club (\$57K)
- Airport Authority (\$315K)
- Community Partners (\$212K)
 - Eastern Shore Art Center
 - Eastern Shore Chamber of Commerce
 - Downtown Fairhope Business Association
 - Ecumenical Ministries
 - Baldwin County Economic Development Alliance
 - Mobile NEP
 - Others

PERSONNEL

21 New positions

- 1 New Planning position
- 5 New Public Works positions
- 1 New Econ & Comm Dev position
- 1 New Police position
- 2 New Recreation positions
- 2 New Electric positions
- 4 New Water positions
- 5 New Wastewater positions
- 1 New Sanitation position
- 27 reclassifications (PT to FT), promotions, etc.

Sanitation Revenue

			FY 2025 Recommended New rates	FY 2026 Recommended New rates
Residential	Cost per Month	Type		
Single Family	\$ 20.00	Per cart	\$ 23.00	\$ 25.00
Apartment House	\$ 20.00	Per cart	\$ 23.00	\$ 25.00
House Trailer	\$ 20.00	Per cart	\$ 23.00	\$ 25.00
Backdoor Service	\$ 23.00	Per cart	\$ 28.00	\$ 30.00

			FY 2025 Recommended New rates	FY 2026 Recommended New rates
Commerical/Non-Residential	Cost per Month	Type		
96-Gallon Cart 2x Week	\$ 25.00	Per cart	\$ 30.00	\$ 34.00
96-Gallon Cart 3x Week		Per cart	\$ 40.00	\$ 45.00
96-Gallon Cart 4x Week		Per cart	\$ 50.00	\$ 55.00
96-Gallon Cart 5x Week		Per cart	\$ 60.00	\$ 65.00